

Consolidated Financial Results for the Fiscal Year Ended March 31, 2022 Terumo Corporation [IFRS]

Company name: TERUMO CORPORATION Tokyo Stock Exchange

Securities code: 4543

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Scheduled date of annual general meeting of shareholders:

Scheduled date to file annual securities report:

Scheduled date to commence dividend payments:

June 23, 2022

June 23, 2022

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for Securities analysts, Institutional

investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Reven | ue | Operating | profit | Profit befo | ore tax | Profit for the | ne year | Profit attrib to owner paren | rs of | Tota comprehe incom | ensive |
|-------------------|-----------------|-------|-----------------|--------|-----------------|---------|-----------------|---------|------------------------------------|-------|---------------------------|--------|
| Fiscal year ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2022 | 703,303 | 14.6 | 115,960 | 17.9 | 114,501 | 18.0 | 88,813 | 15.0 | 88,813 | 14.9 | 178,394 | 54.1 |
| March 31, 2021 | 613,842 | (2.4) | 98,386 | (11.1) | 97,060 | (8.8) | 77,200 | (9.2) | 77,268 | (9.3) | 115,732 | 95.3 |

| | Basic earnings per share | Diluted earnings per share | Return on equity attributable to owners of parent | Profit before tax per total assets | Operating profit to revenue |
|-------------------|-----------------------------|-------------------------------|---|------------------------------------|-----------------------------|
| Fiscal year ended | Yen | Yen | % | % | % |
| March 31, 2022 | 117.45 | 117.38 | 9.5 | 8.1 | 16.5 |
| March 31, 2021 | 102.33 | 102.11 | 9.6 | 7.5 | 16.0 |

(Note) Share of profit (loss) of investments accounted for using the equity method March 2022: 440 million yen March 2021: (716) million yen

Adjusted operating profit March 2022: 134,441 million yen March 2021: 115,927 million yen

(2) Consolidated financial position

| | Total assets | Total equity | Equity attributable to owners of parent | Ratio of equity attributable to owners of parent to total assets | Equity attributable to owners of parent per share |
|----------------|-----------------|-----------------|---|---|---|
| As of | Millions of yen | Millions of yen | Millions of yen | % | (Yen) |
| March 31, 2022 | 1,473,693 | 1,012,313 | 1,012,313 | 68.7 | 1,338.46 |
| March 31, 2021 | 1,351,192 | 856,662 | 856,662 | 63.4 | 1,133.13 |

(3) Consolidated cash flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at the end of the year |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Fiscal year ended | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| March 31, 2022 | 141,467 | (78,454) | (70,879) | 205,251 |
| March 31, 2021 | 121,485 | (85,317) | (7,436) | 200,770 |

2. Cash dividends

| | | Annua | l dividends pe | er share | | Total | | Ratio of |
|--|-------------------|--------------------|-------------------|---------------------|-------|----------------------|-----------------------------|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year- end | Total | dividends (total) | Payout ratio (consolidated) | dividends to net assets (consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| Fiscal year ended | | | | | | | | |
| March 31, 2021 | _ | 14.00 | _ | 15.00 | 29.00 | 21,917 | 28.3 | 2.7 |
| March 31, 2022 | _ | 16.00 | _ | 18.00 | 34.00 | 25,714 | 28.9 | 2.8 |
| Fiscal year ending March 31, 2023 (Forecast) | _ | 18.00 | _ | 18.00 | 36.00 | | 26.9 | |

(Note) The company revises year-end dividends per share for the fiscal year ended March 2022 from 16yen to 18yen. Please refer to the May 12th, 2022 press release, "Terumo Announces Dividends for Fiscal Year Ended March 31, 2022 (Increased payment)".

3. Consolidated Forecast for the Fiscal Year Ending March, 2023 (From April 1, 2022 to March 31, 2023)

(Percentages indicate year-on-year changes.)

| | Revenue | e | Adjusted ope profit | erating | Operating p | orofit | Profit attribut owners of p | | Basic earnings per share |
|--------------------|-----------------|------|---------------------|---------|-----------------|--------|--------------------------------|------|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Fiscal year ending | | | | | | | | | |
| March, 2023 | 775,000 | 10.2 | 151,000 | 12.3 | 132,000 | 13.8 | 100,000 | 12.6 | 133.88 |

(Note) Assumed exchange rate for fiscal year ending March, 2023: USD1=125JPY, EUR1=135JPY

*Notes

(1) Changes in significant subsidiaries during the year (changes in specified subsidiaries resulting in changes in the scope of consolidation): None

- (2) Changes in accounting policies and accounting estimates
 - (i) Changes in accounting policies required by IFRS: Yes
 - (ii) Changes in accounting policies other than (i): None
 - (iii) Changes in accounting estimates: None
 - * Please refer to [Attachment], page 15, "3. Consolidated financial statements and main notes (5) Notes to consolidated financial statements (ii) Changes in accounting policy".
- (3) Number of outstanding shares (common stock)
 - (i) Number of outstanding shares at the end of the year (including treasury shares)
 - (ii) Treasury shares at the end of the year
 - (iii) Average number of shares during the year

| As of March 31, 2022 | 759,521,040 shares | As of March 31, 2021 | 759,521,040 shares |
|----------------------|--------------------|----------------------|--------------------|
| As of March 31, 2022 | 3,194,976 shares | As of March 31, 2021 | 3,508,047 shares |
| As of March 31, 2022 | 756,209,050 shares | As of March 31, 2021 | 755,097,852 shares |

^{*}Financial statements are not subject to audits by certified accountants or audit firms.

- 1. Forward-looking statements, including earnings forecasts, contained in these disclosure materials are based on currently available information and assumptions believed to be reasonable by management. This is not a promise or guarantee by Terumo that it will achieve these goals. In addition, actual results may differ significantly due to several factors. For the assumptions that are the premise of the earnings forecast and the precautions for using the earnings forecast, refer to [Attachment], page 5, "1. Overview of Financial Results for the Fiscal Year Ended March 31, 2022 (4) Mid- to Long-term Outlook ".
- 2. Adjusted operating profit factors out amortization expense for intangible assets obtained during acquisitions and one-off income and expenses from operating profit. In addition, adjusted operating profit is consistent with segment profit. We are disclosing adjusted operating profit as we are using it as a performance indicator.

^{*}Explanation on appropriate use of financial results forecasts and other special notes

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1. Overview of Financial Results for the Fiscal Year Ended March 31, 2022

(1) Overview of Consolidated Business Results

In December 2016 the Terumo Group devised a Mid- to Long-term Growth Strategy with a five-year horizon. The Mid- to Long-term Vision was to become a "Global Corporation with Unique Excellence." The Group aimed to become recognized by medical professionals worldwide as a top brand and a trusted manufacturer. To this end, the Group's management focused on earning a high level of trust globally for our total quality (which includes the total quality of products, supply, and services). In the fiscal year under review, which is the final fiscal year of this growth strategy, Terumo's consolidated business results were as follows.

(Unit: Millions of yen)

| | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 | Growth (%) | Growth excluding impact of FX translations (%) |
|--|--|--|------------|--|
| Revenue | 613,842 | 703,303 | 14.6 | 9.7 |
| Gross profit | 326,623 | 369,341 | 13.1 | 8.2 |
| Adjusted operating profit | 115,927 | 134,441 | 16.0 | 10.4 |
| Operating profit | 98,386 | 115,960 | 17.9 | 11.8 |
| Profit before tax | 97,060 | 114,501 | 18.0 | |
| Profit for the year | 77,200 | 88,813 | 15.0 | |
| Profit for the year attributable to owners of parent | 77,268 | 88,813 | 14.9 | 1 |

Revenue by geographic areas for the fiscal year under review is as follows:

(Unit: Millions of yen)

| Geographic areas | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 | Growth (%) | Growth excluding impact of FX translations (%) |
|------------------|--|--|------------|--|
| Japan | 201,758 | 206,143 | 2.2 | 2.2 |
| Europe | 120,389 | 140,417 | 16.6 | 10.2 |
| Americas | 180,798 | 220,400 | 21.9 | 15.0 |
| China | 45,525 | 59,350 | 30.4 | 17.9 |
| Asia and others | 65,371 | 76,991 | 17.8 | 11.9 |
| Overseas total | 412,084 | 497,159 | 20.6 | 13.4 |
| Total | 613,842 | 703,303 | 14.6 | 9.7 |

Revenue

Revenue totaled ¥703.3 billion, an increase of 14.6% versus the previous fiscal year. Revenue was steady mainly overseas amid the strong recovery seen in previously weakened demand of Cardiac and Vascular Company due to the spread of the COVID-19 pandemic since the previous fiscal year. In Japan, revenue was strong amid the recovery in demand for syringe and infusion related products.

Profit

Gross profit came to \(\frac{\pmathbf{4}}{369.3}\) billion, an increase of 13.1% compared with the previous fiscal year. This was

[Terumo Corporation] Financial Results for the Fiscal Year Ended March 31, 2022

underpinned by the increase in revenue mainly seen in Cardiac and Vascular Company, despite the impacts of increased costs due to soaring manufacturing cost and transportation cost that materialized since the second quarter.

Adjusted operating profit came to \(\frac{\pmathbf{4}}{134.4}\) billion, an increase of 16.0% year on year, due to the increase in gross profit and control of some selling, general and administrative expenses.

As a result, operating profit, profit before tax, and profit for the year attributable to owners of parent, each increased year over year.

Adjusted operating profit is a non-IFRS performance indicator that we disclose. Adjusted operating profit factors out amortization expense for intangible assets obtained during acquisitions and one-off income and expenses from operating profit. In addition, adjusted operating profit is consistent with segment profit.

Adjusted operating profit is being used as an indicator for corporate management to grasp earnings performance in each business as a part of our goal to achieve sustainable growth in the mid- to long-term. We believe this is also effective data for individuals using our financial statements to assess the Terumo Group's earnings.

Revenue results of the reportable segments are as follows:

(Millions of yen)

| Segment | | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 | Growth (%) | Growth excluding impact of FX translations (%) |
|----------------|------------|--|--|------------|--|
| Cardiac and | Revenue | 328,549 | 397,130 | 20.9 | 14.4 |
| Vascular | (Japan) | 50,208 | 51,144 | 1.9 | 1.9 |
| Company | (Overseas) | 278,341 | 345,986 | 24.3 | 16.6 |
| Medical Care | Revenue | 175,545 | 185,335 | 5.6 | 4.2 |
| Solutions | (Japan) | 139,139 | 142,735 | 2.6 | 2.6 |
| Company | (Overseas) | 36,405 | 42,599 | 17.0 | 10.5 |
| Blood and Cell | Revenue | 109,491 | 120,586 | 10.1 | 4.7 |
| Technologies | (Japan) | 12,154 | 12,012 | (1.2) | (1.2) |
| Company | (Overseas) | 97,336 | 108,573 | 11.5 | 5.4 |

Cardiac and Vascular Company

In Japan, there was a moderate recovery in demand from the repeated impacts of the COVID-19 pandemic. Nonetheless, revenue increased as overall sales were driven by carotid artery stents in Neurovascular division. Overseas, revenue performed well across all businesses particularly in Europe and North America, amid the strong recovery in demand seen by TIS division (interventional devices) and Neurovascular division.

Accordingly, revenue in Cardiac and Vascular Company totaled ¥397.1 billion, an increase of 20.9% year on year.

Medical Care Solutions Company

The name of General Hospital Company was changed to Medical Care Solutions Company in FY2022. Following the launch of the new 5-year growth strategy announced in December 2021, we will push ahead with organizational reforms aimed at sustainable growth of the company and enhance recognition of the new brand. As for performance in FY2021, the company experienced a recovery in demand for syringes and infusion related

As for performance in FY2021, the company experienced a recovery in demand for syringes and infusion related products primarily in its mainstay market of Japan. Additionally, sales of infusion pumps and syringe pumps along with the B2B business with pharmaceutical companies of Pharmaceutical Solutions division (formerly, Alliance division) grew globally.

Reflecting these, revenue in Medical Care Solutions Company was ¥185.3 billion, an increase of 5.6% versus the previous year.

Blood and Cell Technologies Company

In Japan, sales of blood center products declined slightly due to the slowdown in demand for blood bags. Overseas, demand recovered for whole blood collection, products related to automated blood processing, and therapeutic apheresis systems mainly in Europe and North America. Moreover, in China, the company posted robust growth of close to 30% mainly for blood component collection systems for blood centers.

Consequently, revenue in Blood and Cell Technologies Company totaled ¥120.6 billion, a rise of 10.1% year on year.

(2) Overview of Consolidated Financial Position

Total assets stood at \(\frac{\pmathbf{4}}{1}\),473.7 billion, an increase of \(\frac{\pmathbf{4}}{122.5}\) billion. This was mainly owing to an increase in property, plant and equipment of \(\frac{\pmathbf{4}}{34.2}\) billion due to investment in manufacturing facility as well as an increase in goodwill and intangible assets of \(\frac{\pmathbf{4}}{43.0}\) billion from investments in new IT systems and the impacts of yen weakness in foreign exchange rates.

Total liabilities came to ¥461.4 billion, a decrease of ¥33.2 billion. This was mainly attributed to a decrease of ¥34.6 billion in bonds and borrowings owing to repayments of long-term loans payable and payments for redemption of corporate bonds.

Total equity was \(\frac{\pmathbf{\frac{4}}}{1,012.3}\) billion, an increase of \(\frac{\pmathbf{\frac{4}}}{155.7}\) billion. This mainly reflects an increase from posting profit for the year of \(\frac{\pmathbf{\frac{4}}}{88.8}\) billion, while the booking of other comprehensive income associated with the aforementioned foreign exchange rates impact resulted in a \(\frac{\pmathbf{\frac{4}}}{89.6}\) billion increase, which offset the decrease of \(\frac{\pmathbf{2}}{23.4}\) billion from dividends from retained earnings.

(3) Cash flow trends in the fiscal year ended March 31, 2022

(Millions of yen)

| | For the fiscal year ended | For the fiscal year ended | Change |
|--|---------------------------|---------------------------|----------|
| Cash flows from operating activities | March 31, 2021 121,485 | March 31, 2022 141,467 | 19,982 |
| Cash flows from investing activities | (85,317) | (78,454) | 6,862 |
| Cash flows from financing activities | (7,436) | (70,879) | (63,442) |
| Cash and cash equivalents at the end of the year | 200,770 | 205,251 | 4,481 |

Cash flows from operating activities

Net cash provided by operating activities was \(\frac{\pman}{141.5}\) billion. The main factors for this were profit before tax of \(\frac{\pman}{114.5}\) billion, depreciation and amortization of \(\frac{\pman}{58.9}\) billion, and income taxes paid of \(\frac{\pman}{30.5}\) billion.

Cash flows from investing activities

Net cash used in investment activities was ¥78.5 billion. The main factors for this were expenditures of ¥53.5 billion for the acquisition of property, plant and equipment following capital expenditures for manufacturing facility and expenditures of ¥20.6 billion for the acquisition of intangible assets following investment in new IT system.

Cash flows from financing activities

Net cash used in financing activities was \(\frac{\pmathrm{\text{\frac{4}}}}{10.0}\) billion. The main factors for this were expenditures of \(\frac{\pmathrm{\text{\frac{4}}}}{30.7}\) billion for the repayments of long-term loans payable, expenditures of \(\frac{\pmathrm{\text{\frac{4}}}}{10.0}\) billion due to redemption of corporate bonds and dividend payments of \(\frac{\pmathrm{\text{\frac{4}}}}{23.5}\) billion.

(Reference) Cash flow indicators

| | For the fiscal year ended March 31, 2020 | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 |
|---|--|--|--|
| Equity ratio (%) | 60.8 | 63.4 | 68.7 |
| Market cap-based equity ratio (%) | 225.4 | 223.8 | 191.1 |
| Interest-bearing debt to cash flow ratio (annual) | 2.3 | 2.4 | 1.8 |
| Interest coverage ratio (x) | 122.8 | 114.3 | 107.8 |

Note: Equity ratio = Shareholders' equity/Total assets

Market cap-based equity ratio = Total market capitalization/Total assets

Interest-bearing debt to cash flow ratio = interest-bearing debt/cash flow

Interest coverage ratio = cash flow/total interest payments

(4) Mid- to Long-term Outlook

The medical device market is expected to expand going forward mainly due to a rise in chronic illnesses in tandem with an increase of older population. Meanwhile, as a rise in medical spending squeezes government budgets, there will be a shift to healthcare that emphasizes value and efficiency. Additionally, the evolution in genome analysis along with digital and AI-driven technologies is expected to promote further advancements in personalized medicine. Based on these changes in business environment, the Group established a 5-year growth strategy running from FY2022 to FY2026.

Mid- to Long-term Vision "From Devices to Solutions"

Under the Group Mission of "Contributing to Society through Healthcare," the Group will provide solutions that contribute to improved patient quality of life over the long-term as well as the evolution of healthcare systems around the world with a greater emphasis on resolving issues on the front lines of medicine.

^{*}All of the above is calculated on a consolidated basis.

^{*}Market capitalization = fiscal year-end share price multiplied by the total number of shares outstanding excluding treasury stock

^{*}The cash flow above is the cash flow provided by operating activities as stated in the consolidated statements of cash flows. The interest-bearing debt includes all liabilities posted in the consolidated statement of financial position on which the company pays interest. Also, the figure for interest expenses in the consolidated statements of cash flows was employed as the amount for interest payments.

Growth Strategy by Company

Cardiac and Vascular Company

The company's vision for its 5-year growth strategy is "Together with our customers, we strive to create the next standard of patient care and drive the evolution of medicine on the front line." To realize this vision, the company will expand the treatment business for cancer along with ischemic stroke, brain aneurysm, aortic aneurysm, and peripheral artery diseases through new product launches, drive adoption of radial access (an intervention technique to approach from the artery on the wrist that is less invasive) across disease areas, and evolve operations underpinning growth by lowering costs and improving supply systems using globally optimized production.

Medical Care Solutions Company

The company's vision for its 5-year growth strategy is "We provide patient centered solutions that integrate our unique technologies, contributing to the advancement of high quality, innovative medical care." To realize this vision, the company will create mechanisms for data and monitoring that support personalized medicine for patients with chronic disease and provide value, such as increasing hospital management efficiency and treatment safety and improving management of medical equipment and data in hospital, as well as propose solutions that combine unique devices and services to maximize the value of pharmaceuticals.

Blood and Cell Technologies Company

The company's vision for its 5-year growth strategy is "Provide compelling and accessible innovations globally that unlock the power of blood and cells to improve patient outcomes and serve unmet medical needs." To realize this vision, the company will pursue Blood and Beyond to expand target markets using various methods including geographic regions, diseases and supply chains, Equipment and Beyond to improve customer experience using services and software, business expansion in emerging markets, and improve operational excellence to take the company's supply system and marketing activities to the next level.

Based on the growth strategy, each of the three companies will work on value creation harnessing its own unique strengths, and at the same time, the Group will improve the quality and efficiency of corporate functions to achieve the forecast of financial results for FY2022, the initial fiscal year, and seek to achieve the mid- to long-term vision of "From Devices to Solutions."

[Terumo Corporation] Financial Results for the Fiscal Year Ended March 31, 2022

The forecast of financial results for the fiscal year ending March 2023 is as follows.

Consolidated forecast of financial results for the year ending March 2023

(Millions of yen)

| | For the fiscal year ended March 31, 2022 Financial Results | For the fiscal year ending March 31, 2023 Financial Results Forecast | Change | Rate of Change (%) |
|--|---|--|--------|--------------------------|
| Revenue | 703,303 | 775,000 | 71,696 | 10.2 |
| Adjusted operating profit | 134,441 | 151,000 | 16,558 | 12.3 |
| Adjusted operating profit ratio | 19.1% | 19.5% | | _ |
| Operating profit | 115,960 | 132,000 | 16,039 | 13.8 |
| Operating profit ratio | 16.5% | 17. 0% | _ | _ |
| Profit for the year attributable to owners of parent | 88,813 | 100,000 | 11,186 | 12.6 |

Actual exchange rate for the fiscal year ended March 31, 2022 1 USD equals 112 JPY and 1 EUR equals 131 JPY Exchange rate assumption for the fiscal year ending March 31, 2023: 1 USD equals 125 JPY and 1 EUR equals 135 JPY

(5) Basic policy for profit distribution, dividend payouts in the fiscal year ended March 31, 2022 and payout plan for the fiscal year ending March 31, 2023

As a measure to secure high profit margins and sustainable growth, Terumo Group adequately and actively reinvests profits to constantly enhance its corporate value. This is consistent with the group's pledge to distribute profits to shareholders and maximize the value of its investments.

As for the distribution of profits to shareholders, Terumo will continually aim to steadily increase its dividend payouts to shareholders and has set a mid- to long-term dividend payout ratio target of 30%.

In the fiscal year ended March 31, 2022, the Company plans to pay cash dividends per share of \(\frac{\pmathbf{x}}{34}\). Therefore, the fiscal year-end dividend is \(\frac{\pmathbf{x}}{18}\) per share, and the interim dividend, which has already been paid, was \(\frac{\pmathbf{x}}{16}\) per share.

In the fiscal year ending March 31, 2023, the Company plans to pay an annual cash dividend of ¥36 per share (interim dividend of ¥18).

Cautionary note:

Forward-looking statements, including earnings forecasts, contained in Terumo's disclosure materials are based on currently available information and assumptions believed to be reasonable by management. This is not a promise or guarantee by Terumo that it will achieve these goals. Please note that the actual results or outcomes could differ due to a number of factors. Key elements that are likely to have an impact on actual earnings performance include economic conditions surrounding the Company's business environment, volatility in foreign exchange rates, and competition.

[Terumo Corporation] Financial Results for the Fiscal Year Ended March $31,\,2022$

2. Basic Concept Regarding the Selection of Accounting Standards

The Group has applied IFRS from the fiscal year ended March 31, 2018 for the purpose of improving the international comparability of financial information in the capital market, enhancing the accuracy of business management and strengthening its governance across the Group through the unified accounting rules.

3.Consolidated Financial Statements

(1) Consolidated Statement of Financial Position

| | | (Unit: Millions of yen |
|---|----------------|------------------------|
| | As of | As of |
| Assets | March 31, 2021 | March 31, 2022 |
| Current assets | | |
| Cash and cash equivalents | 200,770 | 205,251 |
| Trade and other receivables | 128,770 | 135,998 |
| Other current financial assets | 1,116 | 63 |
| Inventories | 175,576 | 198,536 |
| Current tax assets | 510 | 778 |
| Other current assets | 17,222 | 18,086 |
| Total current assets | 523,966 | 558,713 |
| Non-current assets | | |
| Property, plant and equipment | 299,679 | 333,864 |
| Goodwill and intangible assets | 471,834 | 514,801 |
| Investments accounted for using the equity method | 3,644 | 4,133 |
| Other non-current financial assets | 19,449 | 25,937 |
| Deferred tax assets | 23,729 | 20,198 |
| Other non-current assets | 8,887 | 16,043 |
| Total non-current assets | 827,225 | 914,979 |
| Total assets | 1,351,192 | 1,473,693 |

| | | (Unit: Millions of yen) |
|---|-------------------------|-------------------------|
| | As of March 31, 2021 | As of March 31, 2022 |
| Liabilities and Equity | Waten 31, 2021 | Widich 31, 2022 |
| Liabilities | | |
| Current liabilities | | |
| Trade and other payables | 83,528 | 81,545 |
| Bonds and borrowings | 42,072 | 1,121 |
| Other current financial liabilities | 7,784 | 7,228 |
| Current tax liabilities | 14,311 | 14,104 |
| Provisions | 374 | 499 |
| Other current liabilities | 63,295 | 73,222 |
| Total current liabilities | 211,366 | 177,721 |
| Non-current liabilities | | |
| Bonds and borrowings | 218,497 | 224,875 |
| Other non-current financial liabilities | 32,122 | 30,297 |
| Deferred tax liabilities | 15,962 | 12,746 |
| Retirement benefit liabilities | 6,639 | 5,811 |
| Provisions | 96 | 113 |
| Other non-current liabilities | 9,845 | 9,813 |
| Total non-current liabilities | 283,163 | 283,658 |
| Total liabilities | 494,530 | 461,379 |
| Equity | | |
| Share capital | 38,716 | 38,716 |
| Capital surplus | 51,829 | 51,921 |
| Treasury shares | (6,838) | (6,229) |
| Retained earnings | 775,078 | 846,978 |
| Other components of equity | (2,123) | 80,926 |
| Total equity attributable to owners of parent | 856,662 | 1,012,313 |
| Total equity | 856,662 | 1,012,313 |
| Total liabilities and equity | 1,351,192 | 1,473,693 |

[Terumo Corporation] Financial Results for the Fiscal Year Ended March 31, 2022

(2) Consolidated Statement of Profit or Loss and Consolidated Statement of Comprehensive Income (Consolidated Statement of Profit or Loss)

| | | (Unit: Millions of yen) |
|---|--|--|
| | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 |
| Revenue | 613,842 | 703,303 |
| Cost of sales | 287,219 | 333,962 |
| Gross profit | 326,623 | 369,341 |
| Selling, general and administrative expenses | 228,566 | 250,891 |
| Other income | 3,814 | 2,500 |
| Other expenses | 3,485 | 4,990 |
| Operating profit | 98,386 | 115,960 |
| Finance income | 1,727 | 1,062 |
| Finance costs | 2,337 | 2,961 |
| Share of profit/(loss) of investments accounted for using the equity method | (716) | 440 |
| Profit before tax | 97,060 | 114,501 |
| Income tax expenses | 19,859 | 25,687 |
| Profit for the year | 77,200 | 88,813 |
| Attributable to: | | |
| Owners of parent | 77,268 | 88,813 |
| Non-controlling interests | (67) | |
| Total profit for the year | 77,200 | 88,813 |
| Earnings per share | | |
| Basic earnings per share (yen) | 102.33 | 117.45 |
| Diluted earnings per share (yen) | 102.11 | 117.38 |

(Consolidated Statement of Comprehensive Income)

| | , | (Unit: Millions of yen) |
|---|---|---|
| | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 |
| Profit for the year | 77,200 | 88,813 |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or loss | | |
| Changes in financial assets measured at fair value through other comprehensive income | 1,448 | (29) |
| Remeasurements of defined benefit plans | 11,803 | 6,699 |
| Total items that will not be reclassified to profit or loss | 13,252 | 6,670 |
| Items that are or may be reclassified subsequently to profit or loss | | |
| Exchange differences on translation of foreign operations | 24,390 | 83,029 |
| Cash flow hedges | 667 | (458) |
| Cost of hedging | 220 | 340 |
| Total items that are or may reclassified subsequently to profit or loss | 25,278 | 82,910 |
| Total other comprehensive income/(loss) for the year | 38,531 | 89,581 |
| Total comprehensive income for the year | 115,732 | 178,394 |
| Attributable to: | | |
| Owners of parent | 115,801 | 178,394 |
| Non-controlling interests | (69) | _ |
| Total comprehensive income for the year | 115,732 | 178,394 |

(Note) Items in the statement above are net of tax.

(3) Consolidated Statements of Changes in Equity

(Unit: Millions of yen)

| | | Equi | ty attributab | le to owners | s of parent | | | |
|---|---------------|-----------------|-----------------|-------------------|----------------------------|----------|----------------------------------|--------------|
| | Share capital | Capital surplus | Treasury shares | Retained earnings | Other components of equity | Total | Non- controlling interests | Total equity |
| Balance as of April 1, 2020 | 38,716 | 51,858 | (14,103) | 705,765 | (27,423) | 754,813 | 69 | 754,883 |
| Profit for the year | _ | _ | _ | 77,268 | _ | 77,268 | (67) | 77,200 |
| Other comprehensive income | _ | _ | _ | · — | 38,533 | 38,533 | (1) | 38,531 |
| Total comprehensive income | | | | 77,268 | 38,533 | 115,801 | (69) | 115,732 |
| Acquisition of treasury shares | _ | _ | (3) | _ | _ | (3) | · - | (3) |
| Disposal of treasury shares | _ | _ | 96 | (14) | (82) | 0 | _ | 0 |
| Dividends | _ | _ | _ | (21,109) | _ | (21,109) | _ | (21,109) |
| Transfer from other components of equity to retained earnings | _ | _ | _ | 13,197 | (13,197) | _ | _ | _ |
| Share-based payments | _ | 0 | 99 | 102 | 47 | 249 | _ | 249 |
| Conversion of convertible bonds | | (29) | 7,072 | (132) | _ | 6,910 | | 6,910 |
| Total transactions with owners of parent | _ | (29) | 7,265 | (7,956) | (13,232) | (13,953) | | (13,953) |
| Balance as of March 31, 2021 | 38,716 | 51,829 | (6,838) | 775,078 | (2,123) | 856,662 | | 856,662 |
| · · · · · · · · · · · · · · · · · · · | | | | | | | | |

(Unit: Millions of yen)

| | | Equi | ty attributab | le to owners | of parent | | | |
|---|---------------|--------------------|-----------------|-------------------|----------------------------|-----------|----------------------------------|--------------|
| | Share capital | Capital surplus | Treasury shares | Retained earnings | Other components of equity | Total | Non- controlling interests | Total equity |
| Balance as of April 1, 2021 | 38,716 | 51,829 | (6,838) | 775,078 | (2,123) | 856,662 | _ | 856,662 |
| Profit for the year | _ | _ | _ | 88,813 | _ | 88,813 | _ | 88,813 |
| Other comprehensive income | _ | _ | _ | _ | 89,581 | 89,581 | _ | 89,581 |
| Total comprehensive income | | _ | _ | 88,813 | 89,581 | 178,394 | _ | 178,394 |
| Acquisition of treasury shares | _ | _ | (3) | _ | _ | (3) | _ | (3) |
| Disposal of treasury shares | _ | (10) | 49 | _ | (38) | 0 | _ | 0 |
| Dividends | _ | _ | _ | (23,440) | _ | (23,440) | _ | (23,440) |
| Transfer from other components of equity to retained earnings | _ | _ | _ | 6,527 | (6,527) | _ | _ | _ |
| Share-based payments | _ | 114 | 91 | _ | 35 | 241 | _ | 241 |
| Conversion of convertible bonds | | (11) | 470 | _ | _ | 459 | | 459 |
| Total transactions with owners of parent | | 92 | 608 | (16,913) | (6,531) | (22,742) | | (22,742) |
| Balance as of March 31, 2022 | 38,716 | 51,921 | (6,229) | 846,978 | 80,926 | 1,012,313 | | 1,012,313 |

(4) Consolidated Statement of Cash Flows

| | F 4 6 1 | (Unit: Millions of yen) |
|--|--|--|
| | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 |
| Cash flows from operating activities | chaca March 31, 2021 | chaca March 31, 2022 |
| Profit before tax | 97,060 | 114,501 |
| Depreciation and amortization | 53,932 | 58,882 |
| Share of the (profit)/loss of investments accounted for using the equity method | 716 | (440) |
| Increase/(decrease) in retirement benefit assets or liabilities | 256 | 646 |
| Interest and dividend income | (539) | (640) |
| Interest expenses | 2,337 | 1,833 |
| Foreign exchange (gain)/loss | 249 | 2,187 |
| (Gain)/loss on disposal of property, plant and equipment | 498 | 472 |
| (Increase)/decrease in trade and other receivables | 6,417 | (895) |
| (Increase)/decrease in inventories | (21,985) | (8,166) |
| Increase/(decrease) in trade and other payables | (814) | 55 |
| Others | 6,754 | 3,799 |
| Sub-total | 144,884 | 172,236 |
| Interest and dividend income received | 740 | 1,033 |
| Interest expenses paid | (1,062) | (1,312) |
| Income taxes paid | (23,076) | (30,489) |
| Net cash provided by operating activities | 121,485 | 141,467 |
| Cash flow from investing activities | 121,403 | 141,407 |
| Payments for purchase of time deposits | (149) | (3) |
| Proceeds from withdrawal of time deposits | 305 | (3) |
| • | | • |
| Payments for purchase of property, plant and equipment | (62,318) | (53,515) 26 |
| Proceeds from sale of property, plant and equipment | (20.896) | |
| Payments for purchase of intangible assets | (20,806) | (20,590) |
| Proceeds from sale of intangible assets | 212 | (1.705) |
| Payments for purchase of financial instruments | (2,102) | (1,705) |
| Proceeds from sale of financial instruments | 2,900 | 180 |
| Payments for acquisition of shares of subsidiaries and other businesses | (3,374) | (2,853) |
| Net cash used in investing activities | (85,317) | (78,454) |
| Cash flow from financing activities | (03,317) | (70, 131) |
| Repayments of short-term borrowings | (40,000) | _ |
| Proceeds from long-term borrowings | 70,000 | _ |
| Repayments of long-term borrowings | 70,000 | (30,670) |
| Payments for redemption of corporate bonds | (10,000) | (10,000) |
| Repayments of lease liabilities | (6,277) | (6,750) |
| Payments for purchase of treasury shares | (0,277) (3) | (0,730) (3) |
| Payments for dividends | (21,155) | |
| - | | (23,455) |
| Net cash provided by financing activities Effect of exchange rate changes on cash and cash | (7,436) 5,139 | (70,879) 12,347 |
| equivalents | | |
| Net increase/(decrease) in cash and cash equivalents | 33,871 | 4,481 |
| Cash and cash equivalents at the beginning of the year | 166,898 | 200,770 |
| Cash and cash equivalents at the end of the year | 200,770 | 205,251 |

[Terumo Corporation] Financial Results for the Fiscal Year Ended March $31,\,2022$

(5) Notes to consolidated financial statements

(i) Going Concern Assumption Not applicable

(ii) Changes in accounting policy

The Group has adopted the standards and interpretations below from the fiscal year ended March 31, 2022. The effect of adopting these standards on the Group's consolidated financial statements is insignificant.

| | Standard/Interpretation | Outline of the new standards, interpretations and amendments |
|--------|------------------------------------|--|
| IFRS7 | Financial Instruments: Disclosures | Amendment to correspond to the impact to financial reporting |
| IFRS9 | Financial Instruments | caused during the period of transition from the existing interest rate |
| IFRS16 | Leases | benchmark to alternative benchmark rates due to IBOR reform. |

[Terumo Corporation] Financial Results for the Fiscal Year Ended March 31, 2022

(iii) Segment information

(1) General information on reportable segments

The reportable segments of the Group represent business units for which separate financial information is available, and are reviewed regularly at the Board of Directors meeting to make decisions about allocation of management resources and assess the performance of the business.

The Group applies an in-house company system classified by product groups. The headquarter of each in-house company plans their own comprehensive domestic and international strategies and conducts their own business activities.

The three segments are Cardiac and Vascular Company, Medical Care Solutions Company, and Blood and Cell technologies Company.

The segment which was previously stated as "General Hospital Company" has been changed to "Medical Care Solutions Company" from the fiscal year ended March 31, 2022. This change in name does not affect the segment information.

As for sub-segments, in the former "Hospital Systems", "General Hospital Products" and "Pharmaceutical" have been combined into "Hospital Care Solutions", "DM and Consumer Healthcare" has been renamed "Life Care Solutions". In addition, the former "Alliance" has been renamed "Pharmaceutical Solutions".

In accordance with this change, the name of reportable segment for the fiscal year ended March 31, 2021 has also been stated as "Medical Care Solutions Company".

| Reportable Segments | Sub-segments | Main Products | | |
|--|------------------------------|--|--|--|
| Cardiac and Vascular Company | Interventional Systems (TIS) | Angiographic guidewires, Angiographic catheters, Introducer sheaths, Vascular closure devices, PTCA balloon catheters, Coronary stents, Self-expanding peripheral stents, IVUS, Imaging catheters and others | | |
| | Neurovascular | Coils, stents and intrasaccular devices for treating cerebral aneurysm, Embolization System, Aspiration catheters and clot retrievers for treating ischemic stroke, and others | | |
| | Cardiovascular | Oxygenators, Cardio-pulmonary bypass systems and others | | |
| | Vascular Graft | Artificial vascular grafts, Stent grafts | | |
| | Hospital Care Solutions | Syringes, Infusion pumps, Syringe pumps, Infusion lines, I.V. solutions, Peritoneal dialysis fluid, Pain management products, Nutritious food, Adhesion barriers and others | | |
| Medical Care Solutions Company | Life Care Solutions | Blood glucose monitoring systems, Disposable needles for pen-injector, Insulin patch pumps, Blood pressure monitors, Digital thermometers and others | | |
| | Pharmaceutical Solutions | Contract manufacturing of prefilled syringes, Devices to pharmaceutical companies for use in drug kits (Prefillable syringes, Needles for pharmaceutical packaging business) and others | | |
| Blood and Cell Technologies Company | _ | Blood bags, Component collection systems, Automated blood processing systems, Pathogen reduction systems, Centrifugal apheresis systems, Cell expansion systems and others | | |

(2) Reportable segment information

Revenue and operating results of the reportable segments of the Group are described below.

For the fiscal year ended March 31, 2021

(Unit: Millions of yen)

| | | Reportable | | Amount | | |
|--|------------------------------------|---|--|----------|-------------------------|---|
| | Cardiac and Vascular Company | Medical Care Solutions Company | Blood and Cell Technologies Company | Total | Adjustments (Note 1) | recorded on condensed consolidated financial statements |
| Revenue | | | | | | |
| Revenue from sales to external customers Segment profit | 328,549 | 175,545 | 109,491 | 613,586 | 256 | 613,842 |
| (Adjusted operating profit) | 74,399 | 25,739 | 19,088 | 119,227 | (3,300) | 115,927 |
| (Adjustment item) Amortization of intangible assets acquired through business combinations Non-recurring profit or | (6,948) | _ | (8,012) | (14,961) | 328 | (14,632) |
| loss (Note 2) | | | | | | (2,907) |
| Operating profit | | | | | | 98,386 |
| Finance income | | | | | | 1,727 |
| Finance costs | | | | | | (2,337) |
| Share of profit/(loss) of investment accounted for using the equity method | | | | | | (716) |
| Profit before tax | | | | | | 97,060 |
| Other items Depreciation and amortization (Note 3) Increase in property, | 27,216 | 13,057 | 14,802 | 55,075 | (1,143) | 53,932 |
| plant and equipment and intangible assets | 34,614 | 15,144 | 23,282 | 73,041 | 4,167 | 77,208 |

(Note 1) Amounts in "Adjustments" are as follows:

- (1) ¥256 million adjustment to revenue from sales to external customers is mainly proceeds from outward temporary staffing that is not attributable to reportable segments.
- (2) \(\frac{\pmathbf{X}}{3,300}\) million adjustment to segment profit mainly includes \(\frac{\pmathbf{Y}}{931}\) million for inventories and \(\frac{\pmathbf{X}}{2,676}\) million for preparation expenses to comply with Medical Device Regulation in EU.
- (Note 2) \pm (2,907) million non-recurring profit or loss mainly includes \pm (1,365) million for the change in fair value of contingent consideration and \pm (692) million for business reorganization expenses.
- (Note 3) Amortization expenses of acquired intangible assets in business combinations are included in "Depreciation and amortization".

For the fiscal year ended March 31, 2022

(Unit: Millions of yen)

| | Reportable Segments | | | | , | Amount recorded on |
|--|------------------------------------|---|--|----------|-------------------------|--|
| | Cardiac and Vascular Company | Medical Care Solutions Company | Blood and Cell Technologies Company | Total | Adjustments (Note 1) | condensed consolidated financial statements |
| Revenue | | | | | | |
| Revenue from sales to external customers Segment profit | 397,130 | 185,335 | 120,586 | 703,052 | 251 | 703,303 |
| (Adjusted operating profit) (Adjustment item) | 93,227 | 23,604 | 20,841 | 137,673 | (3,232) | 134,441 |
| Amortization of intangible assets acquired through business combinations Non-recurring profit or | (7,451) | - | (8,487) | (15,939) | (125) | (16,064) |
| loss (Note 2) | | | | | | (2,415) |
| Operating profit | | | | | | 115,960 |
| Finance income | | | | | | 1,062 |
| Finance costs | | | | | | (2,961) |
| Share of profit/(loss) of investment accounted for using the equity method | | | | | | 440 |
| Profit before tax | | | | | | 114,501 |
| Other items Depreciation and amortization (Note 3) Increase in property, | 29,776 | 14,178 | 15,613 | 59,568 | (686) | 58,882 |
| plant and equipment and intangible assets | 31,954 | 15,285 | 17,599 | 64,839 | 4,390 | 69,230 |

(Note 1) Amounts in "Adjustments" are as follows:

^{(1) ¥251} million adjustment to revenue from sales to external customers is mainly proceeds from outward temporary staffing that is not attributable to reportable segments.

^{(2) \(\}frac{\pmathbf{4}}{3},232\)\)\ million adjustment to segment profit mainly includes \(\frac{\pmathbf{4}}{3}(301)\)\ million for inventories and \(\frac{\pmathbf{4}}{2},630\)\ million for preparation expenses to comply with Medical Device Regulation in EU.

⁽Note 2) \pm (2,415) million non-recurring profit or loss mainly includes \pm (215) million for the change in fair value of contingent consideration and \pm (1,645) million for business reorganization expenses.

⁽Note 3) Amortization expenses of acquired intangible assets in business combinations are included in "Depreciation and amortization".

(iv) Earnings per share

The basis for calculating basic earnings per share and diluted earnings per share attributable to the Company's ordinary shareholders is as follows:

| | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 |
|---|--|--|
| Profit for the year attributable to owners of parent (millions of yen) | 77,268 | 88,813 |
| Profit for the year adjustments | | |
| Adjustments relating to convertible bonds with share subscription rights (millions of yen) | 4 | 0 |
| Profit for the year used to calculate diluted earnings per share (millions of yen) | 77,273 | 88,813 |
| Weighted average number of ordinary shares (shares) Increase in the number of ordinary shares | 755,097,852 | 756,209,050 |
| Convertible bond with share subscription rights (shares) | 1,292,609 | 100,892 |
| Stock option plan (shares) | 372,721 | 350,982 |
| Weighted average number of ordinary shares after dilution (shares) | 756,763,182 | 756,660,924 |
| Basic earnings per share (yen) | 102.33 | 117.45 |
| Diluted earnings per share (yen) | 102.11 | 117.38 |

⁽Note) Basic earnings per share is calculated by dividing profit for the year attributable to ordinary shareholders of parent by the weighted average number of ordinary shares outstanding during the year.

[Terumo Corporation] Financial Results for the Fiscal Year Ended March $31,\,2022$

(v) Subsequent Events

Acquisition and Cancellation of the Own Shares

The Company resolved during the board of directors meeting held on May 12, 2022 an acquisition of its own shares under Article 156 of the Corporate Law, as applied pursuant to Article 165, Paragraph 3 of the same law and cancellation of its own shares under Article 178 of the Corporate Law.

(1) Reason for acquisition and cancellation of own shares To improve shareholder return and capital efficiency

(2) Details of acquisition

1) Class of shares to be acquired

Terumo's common stock

2) Total number of shares to be acquired 15,000 thousands shares (maximum)

(Percentage to total number of issued shares excluding treasury stock: 1.98%)

3) Total Value of Shares to be Acquired ¥50 billion (maximum)

4) Acquisition Period

From May 13, 2022 to December 30, 2022

5) Acquisition Method

Purchase on the market of Tokyo Stock Exchange

- (3) Details of cancellation
 - 1) Class of shares to be cancelled

Terumo's common stock

- 2) Number of shares to be canceled All of the shares acquired as stated in (2) above
- 3) Planned cancellation date January 13, 2023

4. Others

Overview of production, orders received and sales

(i) Production results

| Reportable Segments | For the fiscal year ended March 31, 2022 | Year-to-year comparison | |
|-------------------------------------|--|-------------------------|--|
| | Millions of yen | % | |
| Cardiac and Vascular Company | 388,358 | 11.5 | |
| Medical Care Solutions Company | 181,857 | 6.5 | |
| Blood and Cell Technologies Company | 114,402 | 1.6 | |
| Total | 684,619 | 8.4 | |

(Note1) The amount is based on the selling price and before intersegment transfer.

(Note2) For the product of segment, refer to the page 16, "General information on reportable segments"

(ii) Orders received

Order status is omitted as the Group mainly engages in prospective production.

(iii) Sales results

| Reportable Segments | Sub-segments | For the fiscal year ended March 31, 2022 Millions of yen | Year-to-year comparison |
|-------------------------------------|------------------------------|--|-------------------------|
| | Interventional Systems (TIS) | 263,947 | 19.6 |
| Cardia and Vascular Campany | Neurovascular | 58,155 | 29.2 |
| Cardiac and Vascular Company | Cardiovascular | 47,350 | 13.9 |
| | Vascular Graft | 27,677 | 29.8 |
| | Hospital Care Solutions | 128,041 | 6.1 |
| Medical Care Solutions Company | Life Care Solutions | 26,690 | 1.9 |
| | Pharmaceutical Solutions | 30,603 | 6.9 |
| Blood and Cell Technologies Company | _ | 120,586 | 10.1 |
| Adjustments | | 251 | (2.0) |
| Total | | 703,303 | 14.6 |

(Note)¥251 million adjustment is mainly proceeds from outward temporary staffing that is not attributable to reportable segments.