# May 12, 2023

# Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 <under J-GAAP>

Company name:	Toyo Suisan Kaisha, Ltd.				
Listing:	Prime Market of the Tokyo Stock Exchange				
Securities code:	2875				
URL:	https://www.maruchan.co.jp				
Representative:	Masanari Imamura, Representative Director	and President			
Contact:	Takayoshi Hirano, General Manager of Acce	ounting Department			
	TEL: +81-3-3458-5246 (from overseas)				
Scheduled date o	f ordinary general meeting of shareholders:	June 22, 2023			
Scheduled date o	f start of dividend payment:	June 23, 2023			
Scheduled date of filing of annual securities report: June 22, 2023					
Preparation of re	sults presentation materials:	Yes			
Holding of result	s briefing meeting:	Yes (for institutional investors and analysts)			

(Amounts less than one million yen have been omitted.)

(Percentages indicate year-on-year changes.)

# 1. Consolidated Operating Results (from April 1, 2022 to March 31, 2023)

	Net sales Operating profit		Ordinary pr	ofit	Profit attributable to owners of parent			
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2023 ended Mar. 31, 2023	435,786	20.6	40,330	35.6	43,724	37.3	33,126	47.8
FY2022 ended Mar. 31, 2022	361,495	6.1	29,737	(18.4)	31,834	(17.7)	22,414	(22.9)
Note: Comprehensive income FY2023 ended March 31, 2023: 46,947 million yen [41.6%]								

Note: Comprehensive income FY2023 ended March 31, 2023: 46,947 million yen [ FY2022 ended March 31, 2022: 33,164 million yen [

[(1.4)%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
FY2023 ended Mar. 31, 2023	324.36	_	8.9	9.2	9.3
FY2022 ended Mar. 31, 2022	219.48	_	6.5	7.2	8.2

Reference: Share of profit (loss) of entities accounted for using equity method FY2023 ended March 31, 2023: 93 million yen

FY2022 ended March 31, 2023.

146 million yen

#### (2) Consolidated Financial Position

(1) Consolidated Operating Results

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of Mar. 31, 2023	497,083	404,750	78.9	3,840.08
As of Mar. 31, 2022	454,670	367,145	78.1	3,474.89

Reference: Equity

As of March 31, 2023: 392,177 million yen As of March 31, 2022: 354,882 million yen

# (3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY2023 ended Mar. 31, 2023	42,031	(25,204)	(9,619)	37,567
FY2022 ended Mar. 31, 2022	33,293	(27,308)	(9,596)	29,351

# 2. Dividends

		Full	Year Divid	ends		Total dividend		Dividend	
	1 <sup>st</sup> quarter- end	2 <sup>nd</sup> quarter- end	3 <sup>rd</sup> quarter- end	Year- end	For the year	payments (Full-year)	Payout ratio (Consolidated)	on equity (Consolidated)	
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%	
FY2022	-	40.00	-	50.00	90.00	9,195	41.0	2.7	
FY2023	-	40.00	_	60.00	100.00	10,217	30.8	2.7	
FY2024 (Forecast)	_	40.00	_	60.00	100.00		24.6		

Note: Breakdown of year-end dividend for FY2023: Ordinary dividend of ¥50.00, and commemorative dividend of ¥10.00 The company has revised upward its year-end dividend per share for the fiscal year ended March 31, 2023 by ¥50 to ¥60. For more details, please refer to "Notice Concerning Dividends of Surplus (70th Anniversary Commemorative Dividend)" announced today (May 12, 2023).

#### 3. Consolidated Results Forecasts for FY2024 (from April 1, 2023 to March 31, 2024) (Percentages indicate year-on-year changes )

(i ecclidages indicate year-on-year changes.)									
	Net sale	s	Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Half year	226,000	6.1	24,500	29.1	27,000	32.5	20,000	31.0	195.83
Full year	466,000	6.9	50,000	24.0	55,000	25.8	41,500	25.3	406.35

# \* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

- (2) Changes in accounting policies, changes in accounting estimates, and restatement
  - a. Changes in accounting policies due to amendments to accounting standards and other regulations: Yes
  - b. Changes in accounting policies due to other reasons: None
  - c. Changes in accounting estimates: None
  - d. Restatement: None

# (3) Number of shares issued (common stock)

a. Number of shares issued at end of period (including treasury shares)

As of March 31, 2023	110,881,044 shares
As of March 31, 2022	110,881,044 shares

# b. Number of treasury shares at end of period

As of March 31, 2023	8,753,672 shares
As of March 31, 2022	8,753,303 shares

c. Average number of shares outstanding during the period

_		
	FY2023 ended March 31, 2023	102,127,537 shares
	FY2022 ended March 31, 2022	102,127,825 shares

(Percentages indicate year-on-year changes.)

# (Reference) Summary of Non-Consolidated Operating Results

# 1. Non-Consolidated Operating Results (from April 1, 2022 to March 31, 2023)

#### (1) Non-Consolidated Operating Results

	1 8				, e			•
	Net sales Operating p		rofit	Ordinary pr	ofit	Profit		
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2023 ended Mar. 31, 2023	206,316	3.5	9,018	(40.9)	24,637	(3.5)	21,173	3.8
FY2022 ended Mar. 31, 2022	199,367	(0.3)	15,258	(10.4)	25,526	10.6	20,408	14.9

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY2023 ended Mar. 31, 2023	207.22	_
FY2022 ended Mar. 31, 2022	199.74	_

# (2) Non-Consolidated Financial Position

	Total assets	Total assets Net assets H		Net assets per share	
	Millions of yen	Millions of yen	%	Yen	
As of Mar. 31, 2023	291,587	205,219	70.4	2,008.48	
As of Mar. 31, 2022	276,505	192,819	69.7	1,887.11	

Reference: Equity

As of March 31, 2023: 205,219 million yen As of March 31, 2022: 192,819 million yen

\* Financial results reports are not required to be audited by certified public accountants or an audit corporation.

#### \* Explanation related to the appropriate use of the results forecasts and other items warranting special mention (Caution regarding forward-looking statements)

Forward-looking statements in this document, including the results forecasts, etc., are based on the information available as of the date of the release of this document and the preconditions that the Company deemed to be reasonable; they are not meant to be a commitment by the Company, and a variety of factors in the future may cause actual results to differ materially from these forecasts. Please refer to Section: "1. Overview of Operating Results and Others, (4) Future outlook" on page 4 of the attachments for the preconditions for the results forecasts and items to exercise caution in the use of these results forecasts.

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# 1. Overview of Operating Results and Others

(1) Overview of the consolidated operating results for the current fiscal year

During the fiscal year ended March 31, 2023, the conditions in the Japanese economy remained challenging due to the impact of the novel coronavirus disease (COVID-19). Looking ahead, although the economy is expected to pick up, in part due to the effect of various policies in living with COVID-19, it is necessary to closely monitor the impact of rising prices, limitations on supply, fluctuations in financial and capital markets, etc.

Under these circumstances, the Toyo Suisan Group (hereafter, the "Group") has remained committed to its mission "to contribute to society through foods" and "to provide safe and secure foods and services to customers" under the corporate slogan of "Smiles for All." The Group continued to implement further cost reductions and promoted aggressive sales activities in its efforts to face an increasingly competitive sales environment.

As a result, net sales were  $\frac{435,786}{100}$  million (up 20.6% year on year), operating profit was  $\frac{40,330}{100}$  million (up 35.6% year on year), ordinary profit was  $\frac{43,724}{100}$  million (up 37.3% year on year), and profit attributable to owners of parent was  $\frac{433,126}{100}$  million (up 47.8% year on year) for the current fiscal year.

The foreign exchange rate for the fiscal year was \$133.54 to the U.S. dollar (\$122.41 to the U.S. dollar for the previous fiscal year).

The operating results by segment are as follows.

#### [Seafood Segment]

In the Seafood Segment, sales were strong as progress toward the normalization of economic activities led to a recovery in demand from convenience stores and restaurants and for commercial use. As a result, segment sales were \$28,526 million (up 14.0% year on year). Segment profit was \$46 million (down 71.5% year on year) as the increase in sales was unable to offset high costs due to the impact of steep increases in raw material and energy costs and the sudden depreciation of the yen.

#### [Overseas Instant Noodles Segment]

In the Overseas Instant Noodles Segment, although we revised our prices due to rising manufacturing costs, etc., sales increased mainly due to the continuing high demand for instant noodles resulting from more people cutting down on their spending as a consequence of the inflation rate remaining at a high level, and due to the fact that sales in the U.S. increased for the Ramen series, one of our signature products in bag-type noodles, while sales were also favorable for cup-type noodles such as the Yakisoba series and Bowl series, in addition to Instant Lunch series, which is also one of our signature products. Sales increased due to favorable sales of both cup-type noodles, our signature products, and bag-type noodles in Mexico as well. As a result, segment sales were ¥178,374 million (up 56.1% year on year), and the segment reported a segment profit of ¥26,113 million (up 159.6% year on year) mainly due to an increase in sales volume and an increase in sales from the effect of the price revision despite rising manufacturing costs mainly resulting from an increase in raw material costs caused by surging prices of the main raw materials and an increase in personnel expenses.

# [Domestic Instant Noodles Segment]

In the Domestic Instant Noodles Segment, although sales fell temporarily after the June price revision, they began to recover as the revised prices became more widespread into the fall and winter demand season. Under such circumstances, sales increased in cup-type noodles as mainstay products, such as *Akai Kitsune Udon, Midori no Tanuki Ten Soba* and the *Menzukuri* series, were refreshed for the fall and winter demand season, and sales promotions were strengthened. Sales of bag-type noodles increased as we focused sales efforts on our signature *Maruchan Seimen* series, and our new *Maruchan ZUBAAAN*! series. As a result, segment sales were ¥97,635 million (up 2.2% year on year) and segment profit was ¥6,708 million (down 38.2% year on year) mainly due to the impact of increases in raw material costs, motive utility costs and advertising expenses.

# [Frozen and Refrigerated Foods Segment]

In the Frozen and Refrigerated Foods Segment, amid rising manufacturing costs, to steadily supply safe, secure, high-quality products, we revised our prices for fresh noodles and for frozen noodles, etc. in April. Under such circumstances, in fresh noodles, we made efforts to expand sales of our mainstay *Maruchan Yakisoba (Three-Meal Package)* series and our *Maruchan Tama Udon Noodle (Three-Meal Package)* series. In frozen foods, sales of products for commercial use grew due to factors including an increase in demand following a recovery in outings and tourism and the cultivation of new sales channels for deli foods. As a result, segment sales were ¥52,837 million (up 3.0% year on year) and the segment reported a segment profit

of \$5,060 million (down 20.6% year on year) due to the impact of increases mainly in raw material costs and motive utility costs.

#### [Processed Foods Segment]

In the Processed Foods Segment, sales of aseptically packaged cooked rice and retort packaged cooked rice both increased favorably, as demand for cooked rice products remained high throughout the year. Similarly freeze-dried products remained in high demand, and sales were strong mainly for our mainstay product *Sozai* no Chikara series, resulting in a sales increase. As a result, segment sales were  $\frac{20,328}{20,328}$  million (up 4.3% year on year) and the segment reported a segment profit of  $\frac{124}{124}$  million (down 46.2% year on year) due to the impact of increases in raw material costs and motive utility costs, despite decreases in depreciation and personnel expenses.

#### [Cold-Storage Segment]

In the Cold-Storage Segment, progress in the normalization of economic activities from the impact of the spread of COVID-19 and global logistics disruptions led to an increase in stored inventory and delivered goods handled. In addition, sales increased as a result of efforts to revise the price of cold warehouse fees. As a result, segment sales were \$22,888 million (up 3.4% year on year). Segment profit was \$1,851 million (down 21.0% year on year) as the increase in sales, due to growth in goods handled and cold warehouse fees price revisions, was unable to offset the increase in costs, such as motive utility costs and transportation costs caused by a rise in energy prices, as well as personnel and repair costs caused by the impact of labor shortages and higher prices.

#### [Other Business Segment]

The Other Business Segment consists of mainly the packed lunch/deli food business. Segment sales were ¥35,196 million (up 4.2% year on year) while segment profit was ¥652 million (down 14.9% year on year).

#### (2) Overview of the financial position for the current fiscal year

The total assets of the Group increased by  $\frac{1}{2}$ ,412 million (9.3%) compared with the end of the previous fiscal year, to  $\frac{1}{2}$ ,083 million. The positions of assets, liabilities, net assets at the end of the current fiscal year are as follows.

#### [Current assets]

Current assets increased by \$21,670 million (8.2%) compared with the end of the previous fiscal year, to \$285,076 million. The main contributing factor was an increase in cash and deposits and raw materials and supplies.

#### [Non-current assets]

Non-current assets increased by  $\frac{20,741}{100}$  million (10.8%) compared with the end of the previous fiscal year, to  $\frac{212,006}{100}$  million. The main contributing factor was an increase in long-term time deposits.

# [Current liabilities]

Current liabilities increased by \$5,609 million (9.5%) compared with the end of the previous fiscal year, to \$64,648 million. The main contributing factor was an increase in notes and accounts payable - trade and accrued expenses.

#### [Non-current liabilities]

Non-current liabilities decreased by \$803 million (2.8%) compared with the end of the previous fiscal year, to \$27,683 million. The main contributing factor was a decrease in retirement benefit liability.

#### [Net assets]

Net assets increased by  $\frac{10.2\%}{10.2\%}$  compared with the end of the previous fiscal year, to  $\frac{10.2\%}{10.2\%}$  million. The main contributing factors were increases in retained earnings and foreign currency translation adjustment.

#### (3) Overview of cash flows for the current fiscal year

Cash and cash equivalents (hereafter, referred to as "cash") as of the end of the current fiscal year increased by  $\frac{1}{8}$ ,216 million from the end of the previous fiscal year to  $\frac{1}{3}$ ,567 million. The respective cash flow positions are as follows.

[Cash flows from operating activities]

Net cash provided by operating activities increased by ¥8,738 million compared with the previous fiscal year to ¥42,031 million. The main contributing factor was an increase in profit before income taxes, despite a decrease in cash due to an increase in inventories.

[Cash flows from investing activities]

Net cash used in investing activities decreased by  $\frac{1}{2}$ ,103 million compared with the previous fiscal year to  $\frac{1}{2}$ ,204 million. The main contributing factor was an increase in proceeds from sale and redemption of securities.

[Cash flows from financing activities]

Net cash used in financing activities increased by  $\frac{1}{22}$  million compared with the previous fiscal year to  $\frac{1}{29}$ ,619 million. The main contributing factor was an increase in repayments of short-term borrowings.

(Reference) Trends in cash flow indicators

	Fiscal year ended March,	Fiscal year ended March,
	2022	2023
Equity ratio (%)	78.1	78.9
Equity ratio based on market value (%)	98.2	114.0
Interest-bearing debt to cash flow ratio	0.0	0.0
(annual)		
Interest coverage ratio (times)	143.8	189.3

(Notes) 1. The calculating formula of each indicator is as follows.

e	
Equity ratio	: Equity capital/Total assets
Equity ratio based on market value	: Total market capitalization (Closing stock price at end of period × Number of shares
	issued and outstanding at end of period)/Total assets
Interest-bearing debt to cash flow ratio	: Interest-bearing debt (corporate bonds, short- and long-term borrowings)/Cash flow
Interest coverage ratio	: Cash flow/Interest payment (interest expenses)

2. Each indicator is calculated by the financial numerical values on a consolidated basis.

3. Total market capitalization is calculated by multiplying the closing stock price at the end of the period by the number of shares issued and outstanding at the end of the period.

4. Cash flow uses the "Net cash provided by operating activities" of the consolidated statement of cash flows.

5. Interest-bearing debt includes all liabilities as recorded on the consolidated balance sheet on which interest is paid. Moreover, the interest payment uses the "Interest paid" on the consolidated statement of cash flows.

# (4) Future outlook

Regarding the prospects for the next fiscal year (fiscal year ending March 31, 2024), although the economy is expected to pick up, in part due to the effect of various policies in living with COVID-19, it is necessary to closely monitor the impact of rising prices, limitations on supply, fluctuations in financial and capital markets, etc.

In the food industry, while consumer consciousness in terms of protecting livelihood and preferences for lowpriced products continues, market situations are still tough. Moreover, the demand for social responsibility on the part of companies, such as food safety and assurance, is ever increasing. The Group is further implementing vigorous sales activities that strengthen sales promotions by region and product. In addition, even on the cost side, in order to address more severe competition in sales, the Group will concentrate on thorough cost reductions by restructuring the distribution system and in the manufacturing division.

From the above, therefore, it is expected that the net sales for the full fiscal year will be  $\pm466,000$  million, the operating profit will be  $\pm50,000$  million, the ordinary profit will be  $\pm55,000$  million, and the profit attributable to owners of parent will be  $\pm41,500$  million. The Japanese yen to U.S. dollar currency exchange rate is forecasted to be  $\pm133.00$ .

# 2. Basic Rationale for Selection of Accounting Standard

The Group currently prepares the consolidated financial statements according to the generally accepted accounting standards in Japan (Japanese GAAP), as it makes it possible to compare the consolidated financial statements against previous fiscal year and against other companies.

The Group is considering applying IFRS in the future in light of the trends of other companies in Japan applying IFRS.

# 3. Consolidated Financial Statements and Significant Notes Thereto

(1) Consolidated balance sheets

	As of end FY2022 (March 31, 2022)	As of end FY2023 (March 31, 2023)
Assets		
Current assets		
Cash and deposits	112,922	124,013
Notes receivable - trade	889	902
Accounts receivable - trade	55,799	58,541
Securities	65,000	62,000
Merchandise and finished goods	12,428	15,533
Work in process	387	423
Raw materials and supplies	13,498	18,449
Other	3,091	5,850
Allowance for doubtful accounts	(611)	(638)
Total current assets	263,406	285,076
Non-current assets		
Property, plant and equipment		
Buildings and structures	173,632	178,978
Accumulated depreciation and impairment	(98,991)	(105,500)
Buildings and structures, net	74,641	73,477
Machinery, equipment and vehicles	154,059	167,134
Accumulated depreciation and impairment	(113,683)	(122,992)
Machinery, equipment and vehicles, net	40,376	44,141
Land	34,994	35,291
Leased assets	5,559	5,615
Accumulated depreciation and impairment	(3,690)	(3,976)
Leased assets, net	1,869	1,639
Construction in progress	6,153	4,220
Other	6,904	7,210
Accumulated depreciation and impairment	(5,744)	(6,059)
Other, net	1,160	1,151
Total property, plant and equipment	159,195	159,922
Intangible assets		
Software	956	1,287
Other	354	1,265
Total intangible assets	1,311	2,553
Investments and other assets		
Investment securities	28,256	29,164
Long-term time deposits	_	18,000
Deferred tax assets	1,517	1,292
Retirement benefit asset	38	44
Other	945	1,028
Total investments and other assets	30,758	49,530
Total non-current assets	191,264	212,006
Total assets	454,670	497,083

		(Millions of ye
	As of end FY2022 (March 31, 2022)	As of end FY2023 (March 31, 2023)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	28,452	32,320
Short-term borrowings	378	377
Lease liabilities	285	294
Accrued expenses	24,072	25,558
Income taxes payable	2,336	3,301
Provision for bonuses for directors (and other officers)	139	120
Provision for removal cost of property, plant and equipment	61	-
Asset retirement obligations	5	4
Other	3,306	2,671
Total current liabilities	59,038	64,648
Non-current liabilities		
Lease liabilities	3,286	3,075
Deferred tax liabilities	1,975	2,447
Provision for retirement benefits for directors (and other officers)	322	318
Retirement benefit liability	21,510	20,245
Asset retirement obligations	211	213
Other	1,181	1,382
Total non-current liabilities	28,487	27,683
Total liabilities	87,525	92,332
Net assets		
Shareholders' equity		
Share capital	18,969	18,969
Capital surplus	22,942	22,941
Retained earnings	302,223	326,158
Treasury shares	(8,234)	(8,236)
Total shareholders' equity	335,901	359,833
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8,330	8,899
Deferred gains or losses on hedges	46	(34)
Foreign currency translation adjustment	13,329	25,305
Remeasurements of defined benefit plans	(2,724)	(1,826)
Total accumulated other comprehensive income	18,981	32,343
Non-controlling interests	12,262	12,573
Total net assets	367,145	404,750
Total liabilities and net assets	454,670	497,083

# (2) Consolidated statements of income and comprehensive income (Consolidated statements of income)

(Consolidated statements of meone)		(Millions of yer	
	FY2022 (from April 1, 2021 to March 31, 2022)	FY2023 (from April 1, 2022 to March 31, 2023)	
Net sales	361,495	435,786	
Cost of sales	270,977	327,744	
Gross profit	90,518	108,042	
Selling, general and administrative expenses			
Transportation and storage costs	30,195	32,242	
Advertising expenses	4,281	5,947	
Promotion expenses	3,550	4,593	
Salaries	6,487	6,752	
Bonuses	2,161	2,097	
Retirement benefit expenses	1,162	1,150	
Provision for bonuses for directors (and other officers)	130	111	
Provision for retirement benefits for directors (and other officers)	20	21	
Depreciation	938	1,116	
Research and development expenses	1,570	1,553	
Other	10,280	12,126	
Total selling, general and administrative expenses	60,780	67,712	
Operating profit	29,737	40,330	
Non-operating income			
Interest income	385	2,239	
Dividend income	532	596	
Share of profit of entities accounted for using equity method	146	93	
Rent income	378	397	
Foreign exchange gains	337	_	
Miscellaneous income	688	674	
Total non-operating income	2,469	4,002	
Non-operating expenses	7	)	
Interest expenses	231	222	
Rental costs	41	46	
Foreign exchange losses	_	189	
Miscellaneous losses	98	149	
Total non-operating expenses	372	607	
Ordinary profit	31,834	43,724	
Extraordinary income	- )	- ). = -	
Gain on sale of non-current assets	7	3	
Subsidy income	405	246	
Other	17	18	
Total extraordinary income	430	268	

		(Millions of yen)
	FY2022 (from April 1, 2021 to March 31, 2022)	FY2023 (from April 1, 2022 to March 31, 2023)
Extraordinary losses		
Loss on sale and retirement of non-current assets	259	233
Impairment losses	64	118
Provision for removal cost of property, plant and equipment	61	_
Loss on disaster	250	83
Other	42	10
Total extraordinary losses	678	445
Profit before income taxes	31,586	43,547
Income taxes - current	8,271	10,033
Income taxes - deferred	299	19
Total income taxes	8,571	10,053
Profit	23,015	33,494
Profit attributable to non-controlling interests	600	368
Profit attributable to owners of parent	22,414	33,126

# (Consolidated statements of comprehensive income)

	,	(Millions of yen)
	FY2022 (from April 1, 2021 to March 31, 2022)	FY2023 (from April 1, 2022 to March 31, 2023)
Profit	23,015	33,494
Other comprehensive income		
Valuation difference on available-for-sale securities	(680)	542
Deferred gains or losses on hedges	30	(80)
Foreign currency translation adjustment	11,585	11,976
Remeasurements of defined benefit plans, net of tax	(768)	954
Share of other comprehensive income of entities accounted for using equity method	(18)	60
Total other comprehensive income	10,149	13,453
Comprehensive income	33,164	46,947
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	32,615	46,488
Comprehensive income attributable to non-controlling interests	549	458

# (3) Consolidated statements of changes in equity Previous fiscal year (from April 1, 2021 to March 31, 2022)

(Millions of yen) Shareholders' equity Total shareholders' Share capital Capital surplus Treasury shares Retained earnings equity 18,969 22,942 322,678 Balance at beginning of period 289,000 (8,233) Changes during period Dividends of surplus (9,191) (9,191) Profit attributable to 22,414 22,414 owners of parent Purchase of treasury shares (0) (0) Change in ownership interest of parent due to (0) (0) transactions with noncontrolling interests Net changes in items other than shareholders' equity Total changes during period \_ (0) 13,223 (0) 13,222 Balance at end of period 18,969 22,942 302,223 335,901 (8,234)

	Accumulated other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Total accumulated other comprehen- sive income	Non-controlling interests	Total net assets
Balance at beginning of period	9,006	16	1,743	(1,985)	8,780	11,860	343,319
Changes during period							
Dividends of surplus							(9,191)
Profit attributable to owners of parent							22,414
Purchase of treasury shares							(0)
Change in ownership interest of parent due to transactions with non- controlling interests							(0)
Net changes in items other than shareholders' equity	(676)	30	11,585	(738)	10,200	402	10,603
Total changes during period	(676)	30	11,585	(738)	10,200	402	23,825
Balance at end of period	8,330	46	13,329	(2,724)	18,981	12,262	367,145

# Current fiscal year (from April 1, 2022 to March 31, 2023)

y		• <b></b> •• •• •• •• •• •• •• •• •• •• ••	,		(Millions of yen)			
		Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity			
Balance at beginning of period	18,969	22,942	302,223	(8,234)	335,901			
Changes during period								
Dividends of surplus			(9,191)		(9,191)			
Profit attributable to owners of parent			33,126		33,126			
Purchase of treasury shares				(1)	(1)			
Change in ownership interest of parent due to transactions with non- controlling interests		(0)			(0)			
Net changes in items other than shareholders' equity								
Total changes during period	_	(0)	23,934	(1)	23,932			
Balance at end of period	18,969	22,941	326,158	(8,236)	359,833			

		Accumulated of	other comprehen	sive income			
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Total accumulated other comprehen- sive income	Non-controlling interests	Total net assets
Balance at beginning of period	8,330	46	13,329	(2,724)	18,981	12,262	367,145
Changes during period							
Dividends of surplus							(9,191)
Profit attributable to owners of parent							33,126
Purchase of treasury shares							(1)
Change in ownership interest of parent due to transactions with non- controlling interests							(0)
Net changes in items other than shareholders' equity	569	(80)	11,976	897	13,362	310	13,673
Total changes during period	569	(80)	11,976	897	13,362	310	37,605
Balance at end of period	8,899	(34)	25,305	(1,826)	32,343	12,573	404,750

# (4) Consolidated statements of cash flows

	FY2022 (from April 1, 2021 to March 31, 2022)	FY2023 (from April 1, 2022 to March 31, 2023)
Cash flows from operating activities		
Profit before income taxes	31,586	43,547
Depreciation	15,274	15,999
Impairment losses	64	118
Increase (decrease) in provision for retirement benefits	1	(4)
for directors (and other officers)	1	(4)
Increase (decrease) in provision for bonuses for directors (and other officers)	(91)	(18)
Increase (decrease) in allowance for doubtful accounts	12	27
Increase (decrease) in retirement benefit liability	219	13
Interest and dividend income	(918)	(2,836
Interest expenses	231	222
Share of loss (profit) of entities accounted for using equity method	(146)	(93
Loss (gain) on sale and retirement of property, plant and equipment	252	230
Decrease (increase) in trade receivables	(4,821)	(2,324
Decrease (increase) in inventories	(1,424)	(7,433
Increase (decrease) in trade payables	3,393	3,532
Increase (decrease) in accrued expenses	850	1,207
Other, net	(1,629)	(2,170
Subtotal	42,853	50,017
Interest and dividends received	1,128	1,246
Interest paid	(231)	(222
Income taxes paid	(10,457)	(9,010
Net cash provided by (used in) operating activities	33,293	42,031
Cash flows from investing activities		
Payments into time deposits	(84,359)	(105,192
Proceeds from withdrawal of time deposits	93,153	91,254
Purchase of securities	(107,000)	(86,000
Proceeds from sale and redemption of securities	84,000	89,000
Purchase of property, plant and equipment	(12,637)	(13,371
Proceeds from sale of property, plant and equipment	8	7
Purchase of intangible assets	(328)	(951
Purchase of investment securities	(236)	(32
Proceeds from sale of investment securities	2	-
Loan advances	(1,910)	(1,839
Proceeds from collection of loans receivable	1,871	1,818
Other, net	128	101
Net cash provided by (used in) investing activities	(27,308)	(25,204

(Millions of yen)

	FY2022 (from April 1, 2021 to March 31, 2022)	FY2023 (from April 1, 2022 to March 31, 2023)	
Cash flows from financing activities			
Proceeds from short-term borrowings	749	890	
Repayments of short-term borrowings	(721)	(891)	
Purchase of treasury shares of subsidiaries	(0)	(1)	
Dividends paid	(9,185)	(9,186)	
Dividends paid to non-controlling interests	(141)	(145)	
Other, net	(296)	(285)	
Net cash provided by (used in) financing activities	(9,596)	(9,619)	
Effect of exchange rate change on cash and cash equivalents	130	1,009	
Net increase (decrease) in cash and cash equivalents	(3,481)	8,216	
Cash and cash equivalents at beginning of period	32,832	29,351	
Cash and cash equivalents at end of period	29,351	37,567	

(5) Notes to consolidated financial statements (Notes on going concern assumptions) Not applicable

(Changes in accounting policies)

(Application of U.S. GAAP ASU 2016-02 "Leases")

Foreign consolidated subsidiaries in the United States have adopted U.S. GAAP ASU 2016-02 "Leases" from the beginning of the fiscal year ended March 31, 2023. As a result, in principle assets and liabilities will be recognized for all leases for lease transactions of the borrower.

In applying U.S. GAAP ASU 2016-02, these will be recognized as transitional measures, and we will adopt a method to recognize the cumulative effects from the application of these standards on the date that they begin to be applied.

With the application of this standard, investments and other assets increased by ¥261 million, current liabilities increased by ¥140 million and non-current liabilities increased by ¥118 million on consolidated balance sheets as of the fiscal year under review. The impact of this change on profit or loss for the fiscal year under review was immaterial.

(Segment information, etc.)

Segment information

1. Summary of reportable segments

Reportable segments are classified as those that are part of the Company for which separate financial data can be obtained and which are subject to regular examination so that the Board of Directors can determine how to allocate business resources and evaluate earnings.

The Group has established business departments based on the type of products and services, with each business department creating a comprehensive strategy and engaging in business activities relating to the products and services it handles. The Overseas Instant Noodles Segment is a management unit established independently by overseas subsidiaries. The business unit creates a comprehensive strategy and engages in business activities relating to the products it handles.

The Group thus consists of segments characterized by product and region based on business departments and overseas subsidiaries. The Group has six reportable segments, namely, the Seafood Segment, Overseas Instant Noodles Segment, Domestic Instant Noodles Segment, Frozen and Refrigerated Foods Segment, Processed Foods Segment and Cold-Storage Segment.

The Seafood Segment procures, processes and sells seafood. The Overseas Instant Noodles Segment manufactures and sells instant noodles overseas. The Domestic Instant Noodles Segment manufactures and sells instant noodles in Japan. The Frozen and Refrigerated Foods Segment manufactures and sells frozen and chilled foods. The Processed Foods Segment manufactures and sells processed foods (excluding instant noodles, frozen and chilled foods). The Cold-Storage Segment freezes and stores food in cold warehouses.

2. Information relating to calculation of net sales, profit, assets and other items by each reportable segment The accounting method used for reported business segments complies with accounting policy that has been adopted in preparing the consolidated financial statements.

Profit of reportable segments is calculated based on operating profit.

Intersegment sales or transfers are calculated based on current market price.

# 3. Information relating to net sales, profit and loss, assets and other items by each reportable segment, and information on disaggregation of revenue

										(Mill	ions of yen)
			Rep	ortable segr	nent						Amount reported on
	Seafood Segment	Overseas Instant Noodles Segment	Domestic Instant Noodles Segment	Frozen and Refrigerated Foods Segment	Processed Foods Segment	Cold- Storage Segment	Total	Other (Note 1)	Total	Adjust- ments (Note 2)	consoli- dated financial statements (Note 3)
Net sales											(
Japan	24,515	_	95,528	51,311	19,494	22,142	212,992	33,506	246,498	_	246,498
The Americas	36	114,235	_	_	_	_	114,271	_	114,271	_	114,271
Other regions	466	_	_	_	_	_	466	259	725	_	725
Net sales (Note 4)	25,017	114,235	95,528	51,311	19,494	22,142	327,730	33,765	361,495	_	361,495
Net sales to outside customers	25,017	114,235	95,528	51,311	19,494	22,142	327,730	33,765	361,495	_	361,495
Intersegment sales or transfers	800	_	57	11	_	940	1,810	20	1,830	(1,830)	_
Total	25,817	114,235	95,586	51,323	19,494	23,083	329,541	33,785	363,326	(1,830)	361,495
Segment profit	161	10,057	10,849	6,372	230	2,342	30,015	766	30,781	(1,043)	29,737
Segment assets	16,421	137,093	59,418	22,964	20,258	48,842	304,999	17,222	322,222	132,448	454,670
Other items											
Depreciation	320	4,192	2,982	944	1,814	3,407	13,662	1,041	14,704	570	15,274
Increases in property, plant and equipment and intangible assets	209	6,607	1,756	1,444	656	1,355	12,029	797	12,827	290	13,117

Previous fiscal year (From April 1, 2021 to March 31, 2022)

Notes 1. The Other Business Segment is one which is not among the reportable segments and refers to a business which is mainly involved in the packed lunch/deli food business.

- 2. The breakdown of Adjustments is given below:
  - (1) The negative ¥1,043 million in segment profit adjustments includes companywide expenses of negative ¥1,264 million which have not been allocated to each reportable segment, a negative ¥35 million adjustment to inventories, and other adjustments of ¥256 million. Companywide expenses refer mainly to general and administrative expenses which do not belong to any reportable segment. Other adjustments are mainly for the offset elimination of knowhow fees from overseas subsidiaries.
  - (2) The ¥132,448 million in segment assets adjustments include companywide assets of ¥131,143 million which have not been allocated to each reportable segment and other adjustments of ¥1,304 million. Companywide assets refer mainly to securities (negotiable certificates of deposit) at the parent company and assets in the administrative department. Other adjustments are calculated mainly by the equity method.
  - (3) The ¥570 million in depreciation adjustments include companywide expenses of ¥543 million which have not been allocated to each reportable segment, and other adjustments of ¥27 million. Companywide expenses refer

mainly to general and administrative expenses which do not belong to any reportable segment. Other adjustments are mainly depreciation of idle properties which are accounted for as non-operating expenses.

- (4) The ¥290 million in adjustments of increases in property, plant and equipment and intangible assets refer to companywide assets which have not been allocated to each reportable segment.
- 3. Segment profit is adjusted at the operating profit level on the consolidated financial statements.
- 4. Net sales are revenue mainly recognized from contracts with customers, and the amount of revenue recognized from other sources is not significant.

	1									(Mill	ions of yen)
			Rep	ortable segr	nent						Amount reported on
	Seafood Segment	Overseas Instant Noodles Segment	Domestic Instant Noodles Segment	Frozen and Refrigerated Foods Segment	Processed Foods Segment	Cold- Storage Segment	Total	Other (Note 1)	Total	Adjust- ments (Note 2)	consoli- dated financial statements (Note 3)
Net sales											
Japan	27,954	-	97,635	52,837	20,328	22,888	221,644	34,966	256,611	-	256,611
The Americas	7	178,374	_	_	-	_	178,381	-	178,381	-	178,381
Other regions	564	_	_	_	_	_	564	229	794	_	794
Net sales (Note 4)	28,526	178,374	97,635	52,837	20,328	22,888	400,590	35,196	435,786	_	435,786
Net sales to outside customers	28,526	178,374	97,635	52,837	20,328	22,888	400,590	35,196	435,786	_	435,786
Intersegment sales or transfers	1,266	_	68	11	0	1,021	2,368	37	2,405	(2,405)	_
Total	29,792	178,374	97,703	52,849	20,329	23,910	402,959	35,233	438,192	(2,405)	435,786
Segment profit	46	26,113	6,708	5,060	124	1,851	39,903	652	40,555	(225)	40,330
Segment assets	19,544	162,775	60,614	23,469	20,203	47,614	334,222	17,885	352,107	144,975	497,083
Other items											
Depreciation	286	5,097	3,020	1,021	1,635	3,271	14,331	1,114	15,446	553	15,999
Increases in property, plant and equipment and intangible assets	348	4,484	2,902	1,244	1,506	1,984	12,471	1,298	13,769	484	14,253

### Current fiscal year (From April 1, 2022 to March 31, 2023)

Notes 1. The Other Business Segment is one which is not among the reportable segments and refers to a business which is mainly involved in the packed lunch/deli food business.

2. The breakdown of Adjustments is given below:

- (1) The negative ¥225 million in segment profit adjustments includes companywide expenses of negative ¥1,297 million which have not been allocated to each reportable segment, a negative ¥41 million adjustment to inventories, and other adjustments of ¥1,113 million. Companywide expenses refer mainly to general and administrative expenses which do not belong to any reportable segment. Other adjustments are mainly for the offset elimination of knowhow fees from overseas subsidiaries.
- (2) The ¥144,975 million in segment assets adjustments include companywide assets of ¥144,249 million which have not been allocated to each reportable segment and other adjustments of ¥725 million. Companywide assets refer mainly to securities (negotiable certificates of deposit) at the parent company and assets in the administrative department. Other adjustments are calculated mainly by the equity method.
- (3) The ¥553 million in depreciation adjustments include companywide expenses of ¥517 million which have not been allocated to each reportable segment, and other adjustments of ¥36 million. Companywide expenses refer mainly to general and administrative expenses which do not belong to any reportable segment. Other adjustments are mainly depreciation of idle properties which are accounted for as non-operating expenses.

- (4) The ¥484 million in adjustments of increases in property, plant and equipment and intangible assets refer to companywide assets which have not been allocated to each reportable segment.
- 3. Segment profit is adjusted at the operating profit level on the consolidated financial statements.
- 4. Net sales are revenue mainly recognized from contracts with customers, and the amount of revenue recognized from other sources is not significant.

## **Related information**

Previous fiscal year (From April 1, 2021 to March 31, 2022)

1. Information by products and services

Information by products or services is omitted because the details are disclosed on "Segment information."

- 2. Information by region
  - (1) Net sales

(Millions of yen)

Japan	The Americas [Of which, USA]	Other regions	
246,498	114,271 [74,936]	725	361,495

(Notes) 1. Net sales are calculated by countries or regions where customers have operations.

2. Main country or region that belongs to each category

Other regions - Taiwan, Vietnam, Kingdom of Thailand

(2) Property, plant and equipment

		(Millions of yen)
Japan	The Americas [Of which, USA]	Total
117,518	41,677 [41,674]	159,195

# 3. Information by major customers

Customer's name	Net sales	Related segments
MITSUI & CO., LTD.	114,748	Domestic Instant Noodles Segment, etc.

Current fiscal year (From April 1, 2022 to March 31, 2023)

1. Information by products and services

Information by products or services is omitted because the details are disclosed on "Segment information."

- 2. Information by region
  - (1) Net sales

(Millions of yen)

(Millions of ven)

Japan	The Americas [Of which, USA]	Other regions	Total
256,611	178,381 [121,015]	794	435,786

(Notes) 1. Net sales are calculated by countries or regions where customers have operations.

2. Main country or region that belongs to each category

The Americas-USA, United Mexican States

Other regions – Taiwan, Kingdom of Thailand

(2) Property, plant and equipment

(Millions of yen)

Japan	The Americas [Of which, USA]	Total
115,504	44,418 [44,415]	159,922

The Americas–USA, United Mexican States

#### 3. Information by major customers

(Millions of yen)

Customer's name	Net sales	Related segments
MITSUI & CO., LTD.	119,537	Domestic Instant Noodles Segment, etc.

# Information relating to impairment loss on non-current assets by each reportable segment

Previous fiscal year (From April 1, 2021 to March 31, 2022)

	~	1		-	,			(Millio	ns of yen)
			Reportab	le segment					
	Seafood Segment	Overseas Instant Noodles Segment	Domestic Instant Noodles Segment	Frozen and Refrigerated Foods Segment	Processed Foods Segment	Cold- Storage Segment	Other regions	Elimination or corporate	Total
Impairment loss	_	_	_	_	56	l	7	_	64

# Current fiscal year (From April 1, 2022 to March 31, 2023)

(Millions of yen)

		Reportable segment							
	Seafood Segment	Overseas Instant Noodles Segment	Domestic Instant Noodles Segment	Frozen and Refrigerated Foods Segment	Processed Foods Segment	Cold- Storage Segment		Elimination or corporate	Total
Impairment loss	_	_	_	111	2	_	3	_	118

# Information relating to amortized/unamortized balance of goodwill/negative goodwill by each reportable segment

Previous fiscal year (From April 1, 2021 to March 31, 2022) Not applicable

Current fiscal year (From April 1, 2022 to March 31, 2023) Not applicable

# Information relating to gain on negative goodwill by each reportable segment

Previous fiscal year (From April 1, 2021 to March 31, 2022) Not applicable

Current fiscal year (From April 1, 2022 to March 31, 2023) Not applicable (Per share information)

		(Yen)
	FY2022	FY2023
	(from April 1,2021	(from April 1,2022
	to March 31, 2022)	to March 31, 2023)
Net assets per share	3,474.89	3,840.08
Basic earnings per share	219.48	324.36

(Notes) 1. The amount of diluted earnings per share is not provided because there are no potential shares.

2. Basis for calculation of net assets per share

Items	As of end FY2022 (March 31, 2022)	As of end FY2023 (March 31, 2023)
Total net assets on consolidated balance sheet (Millions of yen)	367,145	404,750
Net assets related to common stock (Millions of yen)	354,882	392,177
The main breakdown of the difference		
(Millions of yen) Non-controlling interests	12,262	12,573
Number of common stock issued (Thousand shares)	110,881	110,881
Number of treasury shares of common stock (Thousand shares)	8,753	8,753
Number of shares of common stock used for calculating net assets per share (Thousand shares)	102,127	102,127

3. Basis for calculation of basic earnings per share

Items	FY2022 (from April 1,2021 to March 31, 2022)	FY2023 (from April 1,2022 to March 31, 2023)
Profit attributable to owners of parent (Millions of yen)	22,414	33,126
Profit not attributable to common shareholders (Millions of yen)	_	_
Profit attributable to owners of parent pertaining to common stock (Millions of yen)	22,414	33,126
Average number of common stock outstanding during the period (Thousand shares)	102,127	102,127

(Subsequent events) Not applicable