

Consolidated Financial Results for the Nine Months Ended December 31, 2023 Terumo Corporation [IFRS]

| Company name: | TERUMO CORPORATION | |
|---------------------|---|---|
| Listing: | Tokyo Stock Exchange | |
| Securities code: | 4543 | |
| URL: | https://www.terumo.com/ | |
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| Scheduled date to f | ile quarterly securities report: | February 9, 2024 |
| Scheduled date to c | commence dividend payments: | - |
| Preparation of supp | elementary material on quarterly financial results: | Yes |
| Holding of quarterl | y financial results briefing: | Yes (for Securities analysts, Institutional |
| | | investors) |

(Yen amounts are rounded down to millions, unless otherwise noted.)

(Percentages indicate year-on-year changes.)

1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(1) Consolidated operating results (cumulative)

| | | | | , | | | | - | | | - | |
|----------------------|-----------------|------|-----------------|--------|-----------------|---------|--------------------|-------|-------------------------------------|--------|---------------------------|--------|
| | Reven | ue | Operating | profit | Profit befo | ore tax | Profit fo perio | | Profit attril to owners parer | of the | Tota compreh- incor | ensive |
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| December 31, 2023 | 682,951 | 10.5 | 105,519 | 12.8 | 105,743 | 14.8 | 79,897 | 13.8 | 79,897 | 13.8 | 144,662 | 4.0 |
| December 31, 2022 | 617,993 | 18.1 | 93,514 | (1.0) | 92,100 | (1.0) | 70,180 | (2.1) | 70,180 | (2.1) | 139,144 | 36.4 |

| | Basic earnings per share | Diluted earnings per share |
|----------------------|-----------------------------|-------------------------------|
| Nine months ended | Yen | Yen |
| December 31, 2023 | 107.33 | 107.29 |
| December 31, 2022 | 93.25 | 93.21 |
| Note) Adjusted ope | erating profit Decer | nber 2023:119,733 million y |

December 2022: 109,607 million yen

(2) Consolidated financial position

| | Total assets | Total equity | Equity attributable to owners of the parent | Ratio of equity attributable to owners of the parent to total assets |
|-------------------|-----------------|-----------------|---|--|
| As of | Millions of yen | Millions of yen | Millions of yen | % |
| December 31, 2023 | 1,691,667 | 1,216,011 | 1,216,011 | 71.9 |
| March 31, 2023 | 1,602,225 | 1,111,063 | 1,111,063 | 69.3 |

2. Cash dividends

| | | Annual dividends per share | | | | | | |
|--|-------------------|----------------------------|-------------------|-----------------|-------|--|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | | |
| | Yen | Yen | Yen | Yen | Yen | | | |
| Fiscal year ended March 31, 2023 | - | 19.00 | _ | 21.00 | 40.00 | | | |
| Fiscal year ending March 31, 2024 | _ | 22.00 | _ | | | | | |
| Fiscal year ending March 31, 2024 (Guidance) | | | | 22.00 | 44.00 | | | |

(Note)Revision from the dividend guidance, which is published most recently: None

3. Consolidated Financial Guidance for the Fiscal Year Ending March 31, 2024 (From April 1, 2023 to March 31, 2024)

| (| Percentages | indicate | year-on-year | changes.) |
|---|--------------|----------|--------------|-----------|
| | 1 ereentages | mareate | year on year | enangebij |

| | Revenue | 2 | Adjusted operating profit | | Operating profit | | Profit for the year attributable to owners of the parent | | Basic Earnings per share |
|--------------------|-----------------|------|---------------------------|------|------------------|------|--|------|-----------------------------|
| Fiscal year ending | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| March, 2024 | 906,000 | 10.5 | 157,500 | 14.1 | 140,000 | 19.3 | 105,000 | 17.5 | 141.18 |

(Note 1) Revision of guidance for the fiscal year ending March 31, 2024, which is published most recently: Yes Regarding the guidance for the fiscal year, please refer to the February 7, 2024 press release "Notice Concerning Revision of the Full-Year Financial Guidance for Fiscal Year Ending March 31, 2024 (FY2023)".

(Note 2) The Company has resolved at the meeting of the Board of Directors held on August 9, 2023 to acquire its treasury shares. Basic earnings per share is calculated by taking into consideration effects of the acquisition of its treasury shares.

(Note 3) Assumed exchange rate for the fiscal year ending March 31, 2024: USD1=JPY143, EUR1=JPY156

*Notes

- (1) Changes in significant subsidiaries during the current quarterly consolidated cumulative period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
 New Company (Company Name) -, Excluded Company (Company Name) -
- (2) Changes in accounting policies and changes in accounting estimates
 - (i) Changes in accounting policies required by IFRS: Yes
 - (ii) Changes in accounting policies other than (i): None
 - (iii) Changes in accounting estimates: None

* Please refer to [attached materials], page 11, "2. Condensed Quarterly Consolidated Financial Statements (4) Notes Pertaining to Condensed Quarterly Consolidated Financial Statements (ii) Changes in accounting policy".

- (3) Number of shares outstanding (common stock)
 - (i) Number of shares outstanding at the end of the period (including treasury shares)
 - (ii) Treasury shares at the end of the period
 - (iii) Average number of shares during the period (cumulative quarterly)

| As of December 31, 2023 | 747,682,540 shares | As of March 31, 2023 | 747,682,540 shares |
|--|--------------------|--|--------------------|
| As of December 31, 2023 | 4,657,129 shares | As of March 31, 2023 | 3,074,907 shares |
| Nine months ended December 31, 2023 | 744,422,133 shares | Nine months ended December 31, 2022 | 752,618,446 shares |

- * Quarterly financial statements are not subject to quarterly reviews by certified public accountants or audit firms.
- * Explanation on appropriate use of financial guidance and other special notes
 - 1. Forward-looking statements, including financial guidance, contained in these disclosure materials are based on currently available information and assumptions believed to be reasonable by management. This is not a promise or guarantee by the Company that it will achieve these goals. In addition, actual results may differ significantly due to various factors. For the assumptions that are the premise of the financial guidance and the precautions for using the financial guidance, refer to attached materials, page 5, "1. Overview of Financial Results for the Nine Months Ended December 31, 2023 (3) Guidance, including the Consolidated Financial Results for the Fiscal Year Ending March 31, 2024".
 - 2. Adjusted operating profit factors out amortization expense for intangible assets recognized in acquisitions and non-recurring profit or loss from operating profit. In addition, adjusted operating profit is consistent with segment profit. We are disclosing adjusted operating profit as we are using it as a performance indicator.

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1. Overview of Financial Results for the Nine Months Ended December 31, 2023

(1) Overview of Consolidated Business Results

In the first nine months of the current fiscal year (from April 1 to December 31, 2023), the Group's sales trended strongly amid growing demand for products globally and the effects of foreign exchange rates.

| | | | (Un | it: Millions of yen) |
|--|--|--|------------|--------------------------------------|
| | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 | Growth (%) | Growth excluding FX impact (%) |
| Revenue | 617,993 | 682,951 | 10.5 | 6.1 |
| Gross profit | 318,347 | 354,840 | 11.5 | 7.4 |
| Adjusted operating profit | 109,607 | 119,733 | 9.2 | 5.6 |
| Operating profit | 93,514 | 105,519 | 12.8 | 9.4 |
| Profit before tax | 92,100 | 105,743 | 14.8 | _ |
| Profit for the period | 70,180 | 79,897 | 13.8 | _ |
| Profit for the period attributable to owners of the parent | 70,180 | 79,897 | 13.8 | _ |

Financial results for the first nine months are as follows:

Revenue by geographic areas for the first nine months is as follows:

(Unit: Millions of yen)

| Geographic areas | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 | Growth (%) | Growth excluding FX impact (%) |
|------------------|--|--|------------|--------------------------------------|
| Americas | 212,363 | 238,202 | 12.2 | 7.0 |
| Europe | 118,615 | 139,022 | 17.2 | 6.5 |
| China | 56,628 | 60,062 | 6.1 | 5.5 |
| Asia and others | 73,341 | 86,980 | 18.6 | 14.0 |
| Overseas total | 460,948 | 524,267 | 13.7 | 7.8 |
| Japan | 157,044 | 158,684 | 1.0 | 1.0 |
| Total | 617,993 | 682,951 | 10.5 | 6.1 |

Revenue

Revenue totaled ¥683.0 billion, an increase of 10.5 % versus the same period in the previous fiscal year. Overseas, revenue increased 13.7 % year on year owing to increased demand in TIS (catheter) division and for blood centers business, along with the effects of foreign exchange rates.

In Japan, revenue increased by 1.0 % year on year, as strong sales of infusion related products and TIS division offset the decline in sales of nutrition products in Hospital Care Solutions division, which was sold in the previous fiscal year.

Profit

Gross profit totaled ¥354.8 billion, an increase of 11.5% versus the same period in the previous fiscal year, because of the higher revenue.

Adjusted operating profit was ¥119.7 billion, an increase of 9.2% versus the same period in the previous fiscal year. This was because the increase in gross profit was partially offset by an increase of selling, general and administrative expenses.

Operating profit, profit for the period and profit for the period attributable to owners of the parent each increased amid the increase in gross profit.

Adjusted operating profit is a non-IFRS performance indicator that we disclose. Adjusted operating profit factors out amortization expense for intangible assets recognized in acquisitions and non-recurring profit or loss from operating profit. In addition, adjusted operating profit is consistent with segment profit.

Adjusted operating profit is being used as an indicator for corporate management to grasp earnings performance in each business as a part of our goal to achieve sustainable growth in the mid- to long-term. We believe this is also effective data for individuals using our financial statements to assess the Group's earnings.

Terumo Corporation (4543) Consolidated Financial Results for the Nine Months Ended December 31, 2023 Revenue results of the reportable segments are as follows:

| Segment | | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 | Growth (%) | Growth excluding FX impact (%) |
|----------------|------------|--|--|------------|--------------------------------------|
| Cardiac and | Revenue | 358,907 | 407,700 | 13.6 | 8.2 |
| Vascular | (Overseas) | 320,528 | 367,542 | 14.7 | 8.6 |
| Company | (Japan) | 38,379 | 40,158 | 4.6 | 4.6 |
| Medical Care | Revenue | 145,511 | 147,279 | 1.2 | (0.4) |
| Solutions | (Overseas) | 35,361 | 37,862 | 7.1 | 0.4 |
| Company | (Japan) | 110,149 | 109,417 | (0.7) | (0.7) |
| Blood and Cell | Revenue | 113,388 | 127,799 | 12.7 | 7.8 |
| Technologies | (Overseas) | 105,058 | 118,863 | 13.1 | 7.9 |
| Company | (Japan) | 8,329 | 8,936 | 7.3 | 7.3 |

(Unit: Millions of yen)

Cardiac and Vascular Company

Overseas, revenue increased 14.7% year on year driven by TIS (catheter) division and Neurovascular division. In Japan, revenue increased 4.6% year on year as there was a recovery in the number of endovascular treatment procedures. As a result, global revenue increased 13.6% over the same period of the previous fiscal year to $\frac{1407.7}{1000}$ billion.

Medical Care Solutions Company

In Japan, revenue declined by 0.7% year on year, as increased sales of infusion related products and sales of Pharmaceutical Solutions division partially offset the decline in sales of nutrition products in Hospital Care Solutions division, which was sold in the previous fiscal year. Overseas, revenue increased 7.1% year on year along with the effects of foreign exchange rates. As a result, global revenue increased 1.2% over the same period of the previous fiscal year to ¥147.3 billion.

Blood and Cell Technologies Company

Overseas, revenue was up 13.1% over the same period of the previous fiscal year as the business for blood centers in Americas and Asia and others was strong. In Japan, revenue increased 7.3% year on year owing to the increase in sales of automated blood component collection products. As a result, global revenue increased 12.7% over the same period of the previous fiscal year to ¥127.8 billion.

(2) Overview of Consolidated Statement of Financial Position

Total assets stood at \$1,691.7 billion, an increase of \$89.4 billion. This was mainly owing to the impacts of yen weakness in foreign exchange rates (hereinafter referred to as "FX impacts") and increase in revenue, which resulted in an increase in trade and other receivables of \$27.5 billion, an increase in inventories of \$22.9 billion due to FX impacts, as well as property, plant and equipment of \$18.7 billion and goodwill and intangible assets of \$20.6 billion due to FX impacts and investment in manufacturing facility and new IT systems. This offset the decrease in cash and cash equivalents of \$23.7 billion from acquisition of treasury share.

Total liabilities came to $\frac{4475.7}{100}$ billion, a decrease of $\frac{415.5}{100}$ billion. This was mainly due to an increase in other current liabilities of $\frac{47.4}{100}$ billion yen resulting from FX impacts, which was offset by a decrease in trade and other receivables of $\frac{410.4}{100}$ billion yen owing to payments related to equipment, a decrease in bonds and borrowings of $\frac{45.7}{100}$ billion due to the redemption of corporate bonds, and a decrease in current taxes liabilities of $\frac{43.6}{1000}$ billion from the payment of income tax.

Total equity was \$1,216.0 billion, an increase of \$104.9 billion. This mainly reflects an increase from posting profit for the period of \$79.9 billion, while the booking of other comprehensive income associated with FX impacts resulted in a \$64.8 billion increase, which offset the decrease of \$32.0 billion from dividends from retained earnings and a decrease of \$7.9 billion from the acquisition of treasury shares.

(3) Guidance, including the Consolidated Financial Results for the Fiscal Year Ending March 31, 2024

We upwardly revised our full-year consolidated financial guidance for Revenue, Adjusted operating profit, Operating profit and Profit for the year attributable to owners of the parent respectively. In addition to strong earnings performance in each business segment, yen is depreciating in value in contrast with our foreign exchange rates at the start of the fiscal year. For details, please refer to the "Notice Concerning Revision of the Full-Year Financial Guidance for Fiscal Year Ending March 31, 2024 (FY2023)" released on February 7, 2024.

2. Condensed Quarterly Consolidated Financial Statements

(1) Condensed Quarterly Consolidated Statement of Financial Position

| | | (Unit: Millions of yen) | |
|---|-------------------------|----------------------------|--|
| | As of March 31, 2023 | As of December 31, 2023 | |
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 187,322 | 163,633 | |
| Trade and other receivables | 150,635 | 178,156 | |
| Other current financial assets | 106 | 17,750 | |
| Inventories | 249,618 | 272,500 | |
| Current tax assets | 2,920 | 3,669 | |
| Other current assets | 20,793 | 33,301 | |
| Total current assets | 611,396 | 669,012 | |
| Non-current assets | | | |
| Property, plant and equipment | 370,869 | 389,536 | |
| Goodwill and intangible assets | 538,210 | 558,814 | |
| Investments accounted for using the equity method | 3,680 | 1,992 | |
| Other non-current financial assets | 34,421 | 27,394 | |
| Deferred tax assets | 20,458 | 21,776 | |
| Other non-current assets | 23,187 | 23,139 | |
| Total non-current assets | 990,829 | 1,022,655 | |
| Total assets | 1,602,225 | 1,691,667 | |

| | As of March 31, 2023 | (Unit: Millions of yen) As of December 31, 2023 |
|---|-------------------------|---|
| Liabilities and Equity | Watch 51, 2025 | December 51, 2025 |
| Liabilities | | |
| Current liabilities | | |
| Trade and other payables | 97,736 | 87,301 |
| Bonds and borrowings | 11,223 | 151,245 |
| Other current financial liabilities | 7,597 | 7,662 |
| Current tax liabilities | 23,563 | 19,916 |
| Provisions | 329 | 212 |
| Other current liabilities | 77,551 | 84,903 |
| Total current liabilities | 218,001 | 351,242 |
| Non-current liabilities | | |
| Bonds and borrowings | 220,714 | 74,976 |
| Other non-current financial liabilities | 29,639 | 30,499 |
| Deferred tax liabilities | 8,870 | 3,393 |
| Retirement benefit liabilities | 4,703 | 4,923 |
| Provisions | 127 | 104 |
| Other non-current liabilities | 9,106 | 10,516 |
| Total non-current liabilities | 273,161 | 124,413 |
| Total liabilities | 491,162 | 475,656 |
| Equity | | |
| Share capital | 38,716 | 38,716 |
| Capital surplus | 51,759 | 51,690 |
| Treasury shares | (11,539) | (19,076) |
| Retained earnings | 874,272 | 922,094 |
| Other components of equity | 157,855 | 222,586 |
| Total equity attributable to owners of the parent | 1,111,063 | 1,216,011 |
| Total equity | 1,111,063 | 1,216,011 |
| Total liabilities and equity | 1,602,225 | 1,691,667 |

(2) Condensed Quarterly Consolidated Statement of Profit or Loss and Condensed Quarterly Consolidated Statement of Comprehensive Income

(Condensed Quarterly Consolidated Statement of Profit or Loss)

| | | (Unit: Millions of yen) |
|--|--|---|
| | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 |
| Revenue | 617,993 | 682,951 |
| Cost of sales | 299,646 | 328,111 |
| Gross profit | 318,347 | 354,840 |
| Selling, general and administrative expenses | 224,136 | 251,309 |
| Other income | 8,226 | 4,320 |
| Other expenses | 8,922 | 2,332 |
| Operating profit | 93,514 | 105,519 |
| Finance income | 1,915 | 2,487 |
| Finance costs | 3,466 | 2,288 |
| Share of profit of investments accounted for using the equity method | 136 | 25 |
| Profit before tax | 92,100 | 105,743 |
| Income tax expenses | 21,920 | 25,846 |
| Profit for the period | 70,180 | 79,897 |
| Attributable to: | | |
| Owners of the parent | 70,180 | 79,897 |
| Total profit for the period | 70,180 | 79,897 |
| Earnings per share | | |
| Basic earnings per share (yen) | 93.25 | 107.33 |
| Diluted earnings per share (yen) | 93.21 | 107.29 |

(Condensed Quarterly Consolidated Statement of Comprehensive Income)

| | | (Unit: Millions of yen |
|---|---|--|
| | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 |
| Profit for the period | 70,180 | 79,897 |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or loss | | |
| Changes in financial assets measured at fair value through other comprehensive income | 1,982 | 991 |
| Remeasurements of defined benefit plans | 864 | 122 |
| Total items that will not be reclassified to profit or loss | 2,847 | 1,114 |
| Items that are or may be reclassified subsequently to profit or loss | | |
| Exchange differences on translation of foreign operations | 65,723 | 63,932 |
| Cash flow hedges | 734 | 30 |
| Cost of hedging | (341) | (311) |
| Total items that are or may be reclassified subsequently to profit or loss | 66,117 | 63,650 |
| Total other comprehensive income for the period | 68,964 | 64,764 |
| Total comprehensive income for the period | 139,144 | 144,662 |
| Attributable to: | | |
| Owners of the parent | 139,144 | 144,662 |
| Total comprehensive income for the period | 139,144 | 144,662 |

(Note) Items in the above statement are net of tax.

(3) Condensed Quarterly Consolidated Statement of Changes in Equity

For the nine months ended December 31, 2022

| | Equity attributable to owners of the parent | | | | | 2 | |
|---|---|--------------------|--------------------|-------------------|----------------------------------|-----------|--------------|
| | Share capital | Capital surplus | Treasury shares | Retained earnings | Other components of equity | Total | Total equity |
| Balance as of April 1, 2022 | 38,716 | 51,921 | (6,229) | 846,978 | 80,926 | 1,012,313 | 1,012,313 |
| Profit for the period | - | - | - | 70,180 | - | 70,180 | 70,180 |
| Other comprehensive income | - | - | - | - | 68,964 | 68,964 | 68,964 |
| Total comprehensive income | - | - | - | 70,180 | 68,964 | 139,144 | 139,144 |
| Acquisition of treasury shares | - | (56) | (50,002) | - | - | (50,058) | (50,058) |
| Disposal of treasury shares | - | 17 | 87 | - | (105) | 0 | 0 |
| Dividends | - | - | - | (27,924) | - | (27,924) | (27,924) |
| Transfer from other components of equity to retained earnings | - | - | - | 2,758 | (2,758) | - | - |
| Share-based payments | - | 54 | 123 | - | 57 | 235 | 235 |
| Total transactions with owners of the parent | - | 15 | (49,791) | (25,165) | (2,805) | (77,747) | (77,747) |
| Balance as of December 31, 2022 | 38,716 | 51,937 | (56,020) | 891,992 | 147,085 | 1,073,711 | 1,073,711 |

For the nine months ended December 31, 2023

(Unit: Millions of yen)

(Unit: Millions of yen)

| | Equity attributable to owners of the parent | | | - | | | |
|--|---|--------------------|--------------------|-------------------|----------------------------------|-----------|--------------|
| - | Share capital | Capital surplus | Treasury shares | Retained earnings | Other components of equity | Total | Total equity |
| Balance as of April 1, 2023 | 38,716 | 51,759 | (11,539) | 874,272 | 157,855 | 1,111,063 | 1,111,063 |
| Profit for the period | - | - | - | 79,897 | - | 79,897 | 79,897 |
| Other comprehensive income | - | - | - | - | 64,764 | 64,764 | 64,764 |
| Total comprehensive income | - | | - | 79,897 | 64,764 | 144,662 | 144,662 |
| Acquisition of treasury shares | - | (5) | (7,942) | - | - | (7,947) | (7,947) |
| Disposal of treasury shares | - | (104) | 185 | - | (81) | 0 | 0 |
| Dividends | - | - | - | (32,020) | - | (32,020) | (32,020) |
| Transfer from retained earnings to capital surplus Transfer from other | - | 72 | - | (72) | - | - | - |
| components of equity to retained earnings | - | - | - | 17 | (17) | - | - |
| Share-based payments | - | (31) | 220 | - | 64 | 254 | 254 |
| Total transactions with owners of the parent | - | (68) | (7,536) | (32,075) | (33) | (39,714) | (39,714) |
| Balance as of December 31, 2023 | 38,716 | 51,690 | (19,076) | 922,094 | 222,586 | 1,216,011 | 1,216,011 |

(4) Notes Pertaining to Condensed Quarterly Consolidated Financial Statements

(i) Going concern assumption

Not applicable

(ii) Changes in accounting policy

The Group has adopted the standard and interpretation below from the first quarter of the fiscal year ending March 31, 2024.

| | Standard/Interpretation | Outline of the new standards, interpretations and amendments |
|--------|-------------------------|---|
| IAS 12 | Income taxes | Clarification of the accounting for deferred tax on leases and decommissioning obligations (Transactions for which companies recognize both an asset and a liability) |

There is no material effect of adopting these standards on the Group's condensed quarterly consolidated financial statements for the nine months ended December 31, 2023.

(iii) Segment information

(1) General information on reportable segments

The reportable segments of the Group represent business units for which separate financial information is available, and are reviewed regularly at the Board of Directors meeting to make decisions about allocation of management resources and assess the performance of the business.

The Group applies an in-house company system classified by product groups. The headquarters of each inhouse company plan their own comprehensive domestic and international strategies and conduct their own business activities.

The three segments are Cardiac and Vascular Company, Medical Care Solutions Company, and Blood and Cell Technologies Company.

(2) Reportable segment information

Revenue and operating results of the reporting segments of the Group are described below.

For the nine months ended December 31, 2022

| | | | | | (Unit: | Millions of yen) |
|---|------------------------------------|---|--|----------|-------------------------|---|
| | | Reportable Segments | | | | Amount recorded on |
| | Cardiac and Vascular Company | Medical Care Solutions Company | Blood and Cell Technologies Company | Total | Adjustments (Note 1) | condensed quarterly consolidated financial statements |
| Revenue | | | | | | |
| Revenue from sales to external customers Segment profit | 358,907 | 145,511 | 113,388 | 617,807 | 186 | 617,993 |
| (Adjusted operating profit) (Adjustment item) | 83,598 | 12,605 | 12,924 | 109,127 | 479 | 109,607 |
| Amortization of intangible assets acquired through business combinations Non-recurring profit or | (6,770) | - | (7,633) | (14,403) | 4 | (14,399) |
| loss(Note 2) | | | | | | (1,694) |
| Operating profit | | | | | | 93,514 |
| Finance income | | | | | | 1,915 |
| Finance costs | | | | | | (3,466) |
| Share of profit/(loss) of investment accounted for using the equity method | | | | | | 136 |
| Profit before tax | | | | | | 92,100 |

(Note 1) Amounts in "Adjustments" are as follows:

(1) ¥186 million adjustment to Revenue from sales to external customers is mainly proceeds from outward temporary staffing that is not attributable to reportable segments.

(2) ¥479 million adjustment to Segment profit consists of ¥(2,511) million for preparation expenses to comply with Medical Device Regulation in EU and ¥(359) million for inventories.

(Note 2) ¥(1,694) million Non-recurring profit or loss mainly includes ¥(1,788) million for impairment loss of technologies, ¥(3,589) million for impairment loss of goodwill, ¥(1,564) million for business reorganization expenses, ¥1,357 million for the change in fair value of contingent consideration and ¥3,891 million for gain on business transfer and other.

For the nine months ended December 31, 2023

| | Amount |
|--|---|
| Reportable Segments | corded on |
| Cardiac and VascularMedical CareBlood andAdjustments co qu Companyco qu con Technologiesco TotalCompanySolutions CompanyTechnologiesTotal(Note 1)qu qu fi | condensed quarterly consolidated financial statements |
| Revenue | |
| Revenue from sales to external 407,700 147,279 127,799 682,779 172 customers | 682,951 |
| Segment profit (Adjusted 91,992 15,993 13,869 121,855 (2,121) operating profit) (2,121) | 119,733 |
| (Adjustment item) Amortization of intangible assets acquired through (7,072) - (7,912) (14,984) 306 business combinations Non-recurring profit or | (14,677) 463 |
| loss(Note 2) | |
| Operating profit | 105,519 |
| Finance income | 2,487 |
| Finance costs | (2,288) |
| Share of profit/(loss) of investment accounted for using the equity method | 25 |
| Profit before tax | 105,743 |

(Note 1) Amounts in "Adjustments" are as follows:

(1) ¥172 million adjustment to Revenue from sales to external customers is mainly proceeds from outward temporary staffing that is not attributable to reportable segments.

 (2) ¥(2,121) million adjustment to Segment profit consists of ¥(1,945) million for preparation expenses to comply with Medical Device Regulation in EU and ¥(881) million for inventories.

(Note 2) ¥463 million Non-recurring profit or loss mainly includes ¥1,335 million for gain on sale of shares of subsidiaries and affiliate, which is related to the sale of shares of Olympus Terumo Biomaterials Corporation and ¥(1,125) million for business reorganization expenses.

(iv) Impairment of non-financial assets

In the nine months ended December 31, 2023, ¥1,844 million for an impairment loss in property, plant and equipment in Blood and Cell Technologies Company was recorded due to the decision not to put certain manufacturing facilities into operation.

The recoverable amount was measured based on the value in use, and the value was determined to be zero. The impairment loss in property, plant and equipment is included in "Cost of sales" in the Condensed Quarterly Consolidated Statement of Profit or Loss.

(v) Material subsequent events

Share split

The Company has resolved, at the meeting of the Board of Directors held on February 7, 2024, to conduct share split and partial amendment to the Articles of Incorporation.

(1) Purpose of share split

The objective of the share split is to lower the investment price per trading unit to create a more investor-friendly environment.

- (2) Overview of share split
 - a) Method of share split

Each share of the Company's common stock owned by shareholders recorded in the closing register of shareholders on the record date of March 31, 2024*1 will be split into two shares.

*¹Since this day falls on a non-business day of the shareholder registry administrator, the actual record date will be March 29, 2024.

b) Number of shares to be increased by share split

| Total number of issued shares before the share split | 747,682,540 shares* ² |
|--|----------------------------------|
| Number of shares to be increased by the share split | 747,682,540 shares* ² |
| Total number of issued shares after the share split | 1,495,365,080 shares*2 |
| Total number of shares authorized to be issued after the share split | 5,900,000,000 shares |

*²As of February 7, 2024. The Company is acquiring its own shares of up to 20 billion yen in value in a period from August 14, 2023 to March 8, 2024, and plans to cancel all of the acquired shares on March 19, 2024. Due to a change in the total number of issued shares resulted from the cancellation of the acquired shares, the total number of issued shares before the share split, the number of shares to be increased by the share split and the total number of issued shares after the share split will be changed.

c) Timetable

| Date of public notice of the record date | March 11, 2024 |
|--|----------------|
| Record date | March 31, 2024 |
| Effective date | April 1, 2024 |

d) Others

- The share split will not result in any change in the amount of the Company's share capital.
- As the share split is scheduled to take effect on April 1, 2024, the year-end dividend for fiscal year ending March 2024 with a record date of March 31, 2024 will be made based on the number of shares before the share split.
- (3) Partial amendment to the Articles of Incorporation
 - a) Reason for the amendment

Due to the share split described above, the Company will amend the total number of shares authorized to

be issued described in Article 6 of its Articles of Incorporation with an effective date of April 1, 2024, pursuant to Paragraph 2 of Article 184 of the Companies Act of Japan.

b) Detail of the amendment

(Changed portions are underlined)

| Current Articles of Incorporation | Articles of Incorporation after amendment |
|--|--|
| (Total Number of Shares Authorized to be Issued) | (Total Number of Shares Authorized to be Issued) |
| Article 6. | Article 6. |
| The total number of shares authorized to be issued | The total number of shares authorized to be issued |
| by the Company shall be three billion thirty-eight | by the Company shall be <u>five billion nine hundred</u> |
| <u>million (3,038,000,000)</u> . | <u>million (5,900,000,000)</u> . |

c) Timetable

| Date of resolution at the meeting of the Board of Directors | February 7, 2024 |
|---|------------------|
| Effective date | April 1, 2024 |

(4) Earnings per share

Assuming that the share split was carried out at the beginning of the previous fiscal year, earnings per share are as follows:

| | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 |
|----------------------------------|--|--|
| Basic earnings per share (yen) | 46.62 | 53.66 |
| Diluted earnings per share (yen) | 46.60 | 53.64 |