FASE 2024年5月14日

## 2024年3月 月次営業概況(速報)に関するお知らせ Monthly Report of Operations (preliminary figures)

May 14,2024 会社名 小田急電鉄株式会社 
 Odakyu Electric Railway Co.,Ltd.

 代表者名
 取締役社長
 鈴木 滋
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											2023年度									
小田急電鉄 鉄道事業											(FY2023)									
Railway B	Business of Odakyu Electric Railway Co.,Ltd.	4月 Apr.	5月 Mav	6月 Jun.	第1四半期 1st Quarter	7月 .lul	8月 Aug.	9月 Sept. 34,495		第2四半期累計 2Q Accumulated	1 0 月 Oct.	11月 Nov.	12月 Dec.	第 3 四半期 3rd Quarter	第 3 四半期累計 3Q Accumulated	1月 Jan.	2月 Feb.	3月 Mar.	第4四半期 4th Quarter 90,857	年度累計 Fiscal Year
輸送人員	定期計 Commuter	34,766	35,803	35,757	106,326	33,810	31,025			205,656	35,028	34,681	30,471	100,180	305,836	32,569	29,488	28,800		396,693
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Number of	前年比 Change	4.8%	4.0%	3.7%	4.1%	4.9%	4.5%	3.3%	4.2%	4.2%	3.6%	3.5%	3.6%	3.6%	4.0%	3.9%	4.6%	2.8%	3.8%	3.9%
assengers Carried	通勤定期 Work commuters	23,358	24,056	24,005	71,419	23,802	23,748	23,576	71,126	142,545	23,840	23,592	21,952	69,384	211,929	23,616	23,136	23,272	70,024	281,953
	前年比 Change	5.4%	4.7%	4.3%	4.8%	4.7%	4.4%	3.9%	4.3%	4.5%	4.2%	4.2%	3.4%	4.0%	4.4%	3.6%	4.4%	1.9%	3.3%	4.1%
単位:千人	通学定期 School commuters	11,408	11,747	11,752	34,907	10,008	7,277	10,919	28,204	63,111	11,188	11,089	8,519	30,796	93,907	8,953	6,352	5,528	20,833	114,740
Thousands	前年比 Change	3.5%	2.6%	2.4%	2.9%	5.3%	5.1%	2.0%	4.0%	3.3%	2.3%	2.1%	4.2%	2.7%	3.1%	4.8%	5.5%	6.8%	5.6%	3.6%
	定期外 Non-commuter	24,093	23,956	22,877	70,926	24,162	23,893	22,945	71,000	141,926	24,225	23,870	25,352	73,447	215,373	23,027	22,728	25,889	71,644	287,017
	前年比 Change	9.2%	7.2%	4.8%	7.1%	11.1%	15.4%	9.3%	11.9%	9.4%	4.9%	6.6%	7.1%	6.2%	8.3%	5.6%	7.2%	3.0%	5.1%	7.5%
	定期+定期外 Commuter and Non-commuter	58,859	59,759	58,634	177,252	57,972	54,918	57,440	170,330	347,582	59,253	58,551	55,823	173,627	521,209	55,596	52,216	54,689	162,501	683,710
	前年比 Change	6.6%	5.3%	4.1%	5.3%	7.4%	9.0%	5.6%	7.3%	6.3%	4.1%	4.8%	5.2%	4.7%	5.7%	4.6%	5.7%	2.9%	4.4%	5.4%
運輸収入	定期計 Commuter	3,477	3,609	3,613	10,700	3,514	3,344	3,550	10,409	21,109	3,616	3,583	3,223	10,423	31,533	3,470	3,253	3,230	9,955	41,488
Revenue	前年比 Change	9.1%	8.9%	8.8%	8.9%	10.4%	10.7%	9.7%	10.3%	9.6%	10.1%	10.0%	9.9%	10.0%	9.7%	10.1%	11.3%	8.2%	9.8%	9.7%
	通勤定期 Work commuters	2,887	3,003	3,006	8,897	2,990	2,987	2,991	8,970	17,867	3,037	3,008	2,785	8,831	26,698	3,010	2,942	2,959	8,913	35,611
単位:百万円	前年比 Change	10.4%	10.4%	10.4%	10.4%	11.5%	11.4%	11.4%	11.4%	10.9%	11.8%	11.7%	10.9%	11.5%	11.1%	11.0%	11.9%	8.3%	10.4%	10.9%
Millions of yen	通学定期 School commuters	590	606	606	1,803	523	356	559	1,439	3,242	579	575	437	1,592	4,834	459	311	270	1,041	5,876
	前年比 Change	2.8%	2.0%	1.8%	2.2%	4.9%	5.0%	1.5%	3.6%	2.8%	1.8%	1.5%	4.0%	2.3%	2.6%	4.3%	5.5%	6.4%	5.2%	3.1%
	定期外 Non-commuter	5,975	5,977	5,643	17,595	5,970	5,989	5,714	17,674	35,270	6,019	5,976	6,313	18,309	53,579	5,754	5,653	6,439	17,847	71,426
	前年比 Change	16.7%	13.9%	10.8%	13.8%	18.6%	22.1%	15.7%	18.8%	16.2%	10.3%	11.2%	11.8%	11.1%	14.4%	10.6%	12.0%	4.6%	8.8%	13.0%
	定期+定期外 Commuter and Non-commuter	9,453	9,586	9,256	28,296	9,484	9,333	9,265	28,083	56,380	9,636	9,560	9,536	28,733	85,113	9,225	8,907	9,669	27,802	112,915
	前年比 Change	13.8%	11.9%	10.0%	11.9%	15.4%	17.8%	13.3%	15.5%	13.7%	10.2%	10.7%	11.2%	10.7%	12.6%	10.4%	11.7%	5.7%	9.1%	11.8%

												2023年度										2024年度
小田急百貨店											(FY2023)										(FY2024)	
Odakyu Department Stores			3月	4月	5月	第1四半期	6月	7月	8月	第2四半期	第2四半期累計	9月	10月	11月	第3四半期	第3四半期累計	12月	1月	2月	第4四半期	年度累計	3月
		Mar.	Apr.	May	1st Quarter	Jun.	Jul.	Aug.	2nd Quarter	2Q Accumulated	Sept.	Oct.	Nov.	3rd Quarter	3Q Accumulated	Dec.	Jan.	Feb.	4th Quarter	Fiscal Year	Mar.	
百貨店業 取扱高	新宿店	Shinjuku Store	2,546	2,152	2,124	6,823	3,289	2,570	2,271	8,131	14,955	3,092	2,488	2,702	8,283	23,238	3,365	2,190	2,318	7,873	31,111	3,845
Department Stores		前年比 Change	△55.6%	△58.9%	∆60.9%	△58.4%	∆44.8%	△55.4%	△58.6%	∆52.8%	△55.5%	△55.3%	△17.5%	3.1%	∆34.1%	∆49.7%	∆0.4%	5.5%	14.3%	5.2%	∆42.0%	51.0%
Sales	町田店	a Machida Store	2,506	2,257	2,246	7,010	2,537	2,573	2,094	7,205	14,215	2,099	2,442	2,794	7,336	21,552	3,489	2,301	2,150	7,942	29,494	2,599
		前年比 Change	4.8%	9.4%	2.2%	5.4%	6.1%	8.8%	9.2%	8.0%	6.7%	6.0%	2.0%	5.0%	4.2%	5.8%	2.9%	2.9%	4.5%	3.3%	5.1%	3.7%
単位:百万円	ふじさ	わ Fujisawa	457	390	427	1,275	477	492	435	1,405	2,681	399	414	512	1,326	4,007	742	427	418	1,588	5,596	479
Millions of yen		前年比 Change	2.6%	1.1%	0.4%	1.4%	0.6%	3.8%	4.8%	3.0%	2.2%	1.3%	2.2%	2.8%	2.2%	2.2%	1.7%	5.9%	7.5%	4.3%	2.8%	4.7%
	合計 Tota		5,510	4,799	4,798	15,108	6,304	5,636	4,801	16,743	31,851	5,592	5,344	6,009	16,946	48,797	7,597	4,919	4,887	17,404	66,202	6,924
		前年比 Change	∆35.7%	∆37.6%	∆40.5%	∆37.9%	∆28.6%	∆34.5%	∆38.6%	∆33.7%	∆35.8%	∆39.9%	∆8.1%	3.9%	△18.9%	∆30.8%	1.3%	4.3%	9.2%	4.3%	∆24.1%	25.7%

												2023年度									
ホテル Hotels			(FY2023)																		
			4月	5月	6月	第1四半期	7月	8月	9月	第2四半期	第2四半期累計	10月	11月	12月	第3四半期	第3四半期累計	1月	2月	3月	第4四半期	年度累計
				May	Jun.	1st Quarter	Jul.	Aug.	Sept.	2nd Quarter	2Q Accumulated	Oct.	Nov.	Dec.	3rd Quarter	3Q Accumulated	Jan.	Feb.	Mar.	4th Quarter	Fiscal Year
客室稼働率	新宿 Shinjuku	ホテルセンチュリーサザンタワー Hotel Century Southern Tower	91.3%	89.5%	88.3%	89.7%	88.6%	87.0%	84.7%	86.8%	88.2%	90.1%	88.8%	88.8%	89.2%	88.6%	80.9%	87.4%	90.5%	86.2%	88.0%
Occupancy rate		前年比 Change	57.3p	47.7p	49.9p	51.6p	45.2p	40.0p	33.6p	39.7p	45.6p	17.7p	2.6p	∆3.4p	5.6p	32.3p	∆3.1p	∆2.4p	∆2.3p	∆2.6p	23.7p
	箱根 Hakone	山の木テル Hotel de Yama	80.0%	79.0%	54.8%	71.3%	66.4%	74.5%	66.8%	69.2%	70.3%	85.1%	89.4%	68.5%	80.9%	73.9%	44.6%	44.1%	73.5%	54.3%	69.0%
		前年比 Change	33.2p	1.2p	16.4p	16.7p	24.9p	13.2p	20.3p	19.4p	18.1p	24.0p	8.6p	∆ <b>2.9</b> p	9.9p	15.4p	4.6p	∆3.4p	∆ <b>5.6</b> p	∆1.5p	11.2p
		箱根ハイランドホテル Hakone Highland Hotel	64.1%	60.6%	57.0%	60.6%	58.7%	79.0%	70.4%	69.4%	65.0%	71.6%	79.1%	69.7%	73.4%	67.8%	44.9%	53.8%	63.6%	54.1%	64.4%
		前年比 Change	18.8p	10.0p	17.9p	15.6p	13.7p	20.4p	21.7p	18.6p	17.1p	20.2p	22.0p	3.4p	15.1p	16.4p	∆1.8p	0.2p	∆13.6p	∆5.3p	11.0p
		はつはな Hatsuhana	63.0%	52.9%	45.0%	53.6%	42.1%	65.6%	55.6%	54.4%	54.0%	73.5%	72.8%	68.5%	71.6%	59.9%	52.4%	57.6%	72.6%	60.9%	60.2%
		前年比 Change	-	-	-	-	-	-	-	-	-	21.1p	3.4p	∆2.1p	7.5p	-	∆10.3p	∆0.7p	∆5.2p	∆5.6p	

注意事項:上記の数値は、決算における確定値とは異なる場合があります。

2021年度期首より「収益認識に関する会計基準」等を適用しています。小田急百貨店については、従来基準による売上高を記載しており、決算における確定値とは異なります。

「はつはな」は 2022年1月4日から工事のため休業、2022年9月11日にリニューアルオーブンしたため、前年比の一部を非表示としています。

Remarks : The above figures may differ materially from the final figures shown in the financial statements.

From the start of FY2021, we adopted "Accounting Standard for Revenue Recognition" and other standards. The sales figures for Odakyu department stores are based on the previous accounting standard and differ from the final figures in the financial statements. Hotel Hatsuhana was temporarily closed from January 4, 2022 for renovation construction and reopened September 11, 2022.