

**Financial Data for the Three months Ended May 31,2025**  
(From March 1, 2025 to May 31, 2025)

1. Consolidated Financial Results

(unit: ¥ million,%)

	FY 5/23			FY 5/24			FY 5/25		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	88,579	100.0	28.1	96,215	100.0	8.6	97,698	100.0	1.5
Gross profit	46,809	52.8	27.2	50,190	52.2	7.2	51,260	52.5	2.1
SG&A expenses	29,919	33.8	13.9	31,782	33.0	6.2	32,503	33.3	2.3
Advertising expenses	1,583	1.8	6.2	1,770	1.8	11.8	1,829	1.9	3.3
logistics expenses	1,973	2.2	18.7	1,830	1.9	▲7.2	1,802	1.8	▲1.5
Personnel expenses	10,232	11.6	13.7	10,997	11.4	7.5	11,263	11.5	2.4
Rent expenses	8,513	9.6	14.4	9,157	9.5	7.6	9,384	9.6	2.5
Depreciation	1,315	1.5	▲2.9	1,367	1.4	4.0	1,458	1.5	6.6
Other expenses	6,301	7.1	18.4	6,658	6.9	5.7	6,765	6.9	1.6
Operating profit	16,890	19.1	60.4	18,408	19.1	9.0	18,757	19.2	1.9
Ordinary profit	17,473	19.7	62.3	19,183	19.9	9.8	19,062	19.5	▲0.6
Profit attributable to owners of parent	11,907	13.4	69.7	13,107	13.6	10.1	12,953	13.3	▲1.2
Earnings per share (EPS) (¥)	48.09	—	—	52.93	—	—	52.31	—	—
Average number of shares outstanding (thousand shares)	247,616	—	—	247,616	—	—	247,616	—	—

\* A 3-for-1 share split was conducted in the fiscal year ended February 29, 2024.

2. Non-Consolidated Financial Results

(unit: ¥ million,%)

	FY 5/23			FY 5/24			FY 5/25		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	62,502	100.0	21.8	66,700	100.0	6.7	70,793	100.0	6.1
Gross profit	35,285	56.5	22.1	37,365	56.0	5.9	40,045	56.6	7.2
SG&A expenses	20,452	32.7	8.9	21,240	31.8	3.9	22,456	31.7	5.7
Advertising expenses	940	1.5	▲8.8	978	1.5	4.1	1,142	1.6	16.7
logistics expenses	1,410	2.3	15.7	1,214	1.8	▲13.9	1,298	1.8	6.9
Personnel expenses	6,399	10.2	5.1	6,787	10.2	6.1	7,217	10.2	6.3
Rent expenses	6,371	10.2	10.5	6,744	10.1	5.8	7,065	10.0	4.8
Depreciation	818	1.3	9.4	818	1.2	0.0	857	1.2	4.8
Other expenses	4,511	7.2	14.7	4,696	7.0	4.1	4,876	6.9	3.8
Operating profit	14,832	23.7	46.6	16,125	24.2	8.7	17,588	24.8	9.1
Ordinary profit	15,419	24.7	48.2	16,788	25.2	8.9	17,871	25.2	6.5
Net income	10,445	16.7	52.4	11,359	17.0	8.7	12,105	17.1	6.6
Earnings per share (EPS) (¥)	42.18	—	—	45.87	—	—	48.89	—	—
Average number of shares outstanding (thousand shares)	247,616	—	—	247,616	—	—	247,616	—	—

\* A 3-for-1 share split was conducted in the fiscal year ended February 29, 2024.

3. Overseas Segment

(unit: ¥ million,%)

	FY 5/23		FY 5/24		FY 5/25	
	Amount	YoY	Amount	YoY	Amount	YoY
Net sales	25,182	38.8	28,116	11.7	26,099	▲7.2
Operating profit	2,160	526.4	2,215	2.5	1,074	▲51.5
Exchange rate	4.37(¥/1NTD)、133.25(¥/1USD)		4.71(¥/1NTD)、147.86(¥/1USD)		4.65(¥/1NTD)、152.95(¥/1USD)	

4. Performance of ABC-MART KOREA GROUP (From January 1, 2025 to March 31, 2025)

(unit: ¥ million,%)

	FY 3/23			FY 3/24			FY 3/25		
	Rate 10.46 (¥/100WON)			Rate 11.17 (¥/100WON)			Rate 10.47 (¥/100WON)		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	15,119	100.0	33.3	17,127	100.0	13.3	15,836	100.0	▲7.5
Gross profit	7,035	46.5	31.9	7,659	44.7	8.9	6,439	40.7	▲15.9
SG&A expenses	5,858	38.7	19.4	6,480	37.8	10.6	5,828	36.8	▲10.1
Operating profit	1,177	7.8	173.8	1,178	6.9	0.1	611	3.9	▲48.1

\*ABC-MART KOREA Group is closing for the fiscal year ended December.

Financial Data for the Three months Ended May 31,2025  
(From March 1, 2025 to May 31, 2025)

Domestic Data (ABC-MART only)

	FY2/24				FY2/25				FY2/26
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Inventories (Millions of yen)	56,121	52,303	59,413	49,411	55,219	50,185	58,488	51,468	61,588
Sales floor area (㎡) *	298,400	297,928	301,049	301,931	305,470	305,434	307,471	305,324	308,269

\* Area as of quarter-end month.

(Thousands of downloads)

	FY2/24				FY2/25				FY2/26
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Digital Sales to total sales *	12.5%	10.7%	12.7%	10.1%	10.0%	9.7%	11.3%	10.7%	10.9%
Number of app downloads	476	372	466	444	481	424	533	521	551
Number of app downloads (Accumulated total)	13,132	13,504	13,970	14,414	14,895	15,319	15,852	16,373	16,924

\* Includes online sales and in-store sales warehouse shipments.

Number of Stores by Store Formats (Domestic)  
ABC+OSHMAN'S

	Feb.28,2025	FY 5/25		
		Opened	Closed	May.31,2025
Street-level stores	84(2)	0	0	84(2)
Fashion buildings	131(6)	0	1	130(6)
Shopping centers	663(10)	16(2)	6	673(12)
NSC	79	0	0	79
Roadside stores	98	0	1	97
Outlet malls	44	0	0	44
Total	1,099(18)	16(2)	8	1,107(20)

\* ( ) denotes the number of OSHMAN'S.

4. 海外出店・閉店の状況

	前期末	FY 5/25		
		出店	閉店	Q1期末
Korea	326	3	10	319
Taiwan	61	1	0	62
U.S.A.	8	0	0	8
Vietnam	5	0	0	5
Total	400	4	10	394

\* Number of overseas stores as of end-March 2025.

Total	1,499	20	18	1,501
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Number of Stores by Business Formats (Domestic)

	Feb.28,2025	FY 5/25			
		Opened	Closed	Renovated	May.31,2025
Grand Stage	109	3	0	3	115
Premier Stage	14	0	0	▲ 2	12
Mega Stage	9	0	0	0	9
ABC-MART SPORTS	126	2	1	1	128
Other ABC-MART	732	5	7	▲ 2	728
Ladies footwear	10	0	0	0	10
Outlet store	48	0	0	0	48
Other businesses	33	4	0	0	37
OSHMAN'S	18	2	0	0	20
Total	1,099	16	8	0	1,107