



May 14, 2026

Non-consolidated Financial Results for the Three Months Ended March 31, 2026 (Under Japanese GAAP)

Company name: uSonar Co., Ltd.
 Listing: Tokyo Stock Exchange
 Securities code: 431A
 URL: <https://usonar.co.jp>
 Representative: Katsuhito Nagatake, Representative Director and President and CEO
 Inquiries: Mitsutake Kitazawa, Director, CFO and General Manager of the Administration Division
 Telephone: +81-3-5388-5300
 Scheduled date to commence dividend payments: -
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Non-consolidated financial results for the three months ended March 31, 2026 (from January 1, 2026 to March 31, 2026)

(1) Non-consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
Three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2026	2,092	-	520	-	530	-	339	-
March 31, 2025	-	-	-	-	-	-	-	-

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
March 31, 2026	41.30	-
March 31, 2025	-	-

Note: Since quarterly financial statements have not been prepared for the first quarter of the fiscal year ending December 31, 2025, the figures for the first quarter of the fiscal year ending December 31, 2025 and the year-on-year percentage change for the first quarter of the fiscal year ending December 31, 2026 are not shown.

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
March 31, 2026	7,385	4,615	62.5
December 31, 2025	7,330	4,278	58.4

Reference: Equity
 As of March 31, 2026: ¥4,615 million
 As of December 31, 2025: ¥4,278 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2025	-	0.00	-	0.00	0.00
Fiscal year ending December 31, 2026	-				
Fiscal year ending December 31, 2026 (Forecast)		0.00		0.00	0.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecast of non-consolidated financial results for the fiscal year ending December 31, 2026 (from January 1, 2026 to December 31, 2026)

(Percentages indicate year-on-year changes.)									
	Net sales		Operating profit		Ordinary profit		Profit		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending June 30, 2026	4,000	11.6	798	(2.8)	796	(3.0)	520	15.1	63.32
Fiscal year ending December 31, 2026	8,280	15.1	1,764	26.9	1,762	27.9	1,056	18.8	128.07

Note: Revisions to the earnings forecasts most recently announced: None

* **Notes**

- (1) Adoption of accounting treatment specific to the preparation of quarterly non-consolidated financial statements: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None
- (3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2026	8,687,000 shares
As of December 31, 2025	8,687,000 shares

- (ii) Number of treasury shares at the end of the period

As of March 31, 2026	471,800 shares
As of December 31, 2025	471,800 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended March 31, 2026	8,215,200 shares
Three months ended March 31, 2025	- shares

Note: 1. Since the Company has not prepared quarterly financial statements for the first quarter of the fiscal year ending December 31, 2025, the Company does not include the "Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)" for the first quarter of the fiscal year ending December 31, 2025.

2. The Company has conducted a stock split at the rate of 1,000 shares per common stock as of July 10, 2025. For this reason, the "Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)" is calculated on the assumption that the stock split occurred at the beginning of the previous fiscal year.

- * Review of the Japanese-language originals of the attached quarterly non-consolidated financial statements by certified public accountants or an audit firm: None

- * Proper use of earnings forecasts, and other special matters

(Cautions on forward-looking statements, etc.)

The average number of shares during the period, which is the basis for calculating net income per share in the earnings forecast for the fiscal year ending December 31, 2026, takes into account the impact of the disposal of treasury stock as described in the "Notice Concerning the Disposal of Treasury Shares as Restricted Stock" and the "Notice Concerning the Disposal of Treasury Shares as Restricted Shares to the Employee Stock Ownership Plan" announced on April 15, 2026.

The forward-looking statements contained in this material, including forecasts of financial results, are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual financial results, etc. may differ substantially due to various factors. For the conditions on which earnings forecasts are predicated and precautions for using earnings forecasts, please refer to "1. Overview of Operating Results and Others (3) Explanation of Forward-looking Information, Such as Earnings Forecasts."

○ Table of Contents of the Attached Materials

1. Overview of Operating Results and Others	2
(1) Overview of Operating Results for the First Quarter	2
(2) Overview of Financial Position for the First Quarter	2
(3) Explanation of Forward-looking Information, Such as Earnings Forecasts	2
2. Quarterly Financial Statements and Key Notes	3
(1) Quarterly Balance Sheet	3
(2) Quarterly Statements of Income	5
(3) Notes to Quarterly Financial Statements	6
(Notes on Segment Information, etc.)	6
(Notes on Significant Changes in Shareholders' Equity)	6
(Notes on the Going Concern Assumption)	6
(Notes to the Quarterly Statement of Cash Flows)	6
(Notes on Significant Subsequent Events)	6

1. Overview of Operating Results and Others

(1) Overview of Operating Results for the First Quarter

During the first quarter of the fiscal year ending December 31, 2026 (January 1, 2026 to March 31, 2026), the Japanese economy showed a moderate recovery trend, supported by improvements in corporate earnings and employment and income conditions. However, the outlook remains uncertain due to the impact of prolonged inflation on consumer spending, as well as fluctuations in financial and capital markets, U.S. policy trends, and geopolitical risks surrounding the Middle East.

In the market for Internet-related services, in which the Company operates, IT investment demand is expected to remain solid, driven by the promotion of digital transformation (DX) at companies and advances in technologies such as generative AI, aimed at improving operational efficiency, productivity, and the sophistication of data utilization.

Furthermore, the scope of operations involving generative AI is expected to continue to expand. The Company's proprietary, in-house developed corporate database, "LBC" (Linkage Business Code), contains data accumulated over approximately 30 years through manual efforts. "LBC" serves to complement the collection of analog information, such as paper-based data, which cannot be obtained through generative AI. Going forward, demand for "LBC" is expected to increase as a data foundation supporting generative AI-driven data utilization.

Under these circumstances, the Company is working to expand its customer base by strengthening relationships with existing customers and acquiring new customers through the enhancement of its products and services.

As a result, for the first quarter of FY2026, Net sales were ¥2,092,743 thousand, Operating profit was ¥520,146 thousand, Ordinary profit was ¥530,395 thousand, and Profit was ¥339,273 thousand.

As the Company operates in a single segment, namely the database marketing business, segment information is not presented.

(2) Overview of Financial Position for the First Quarter

(Assets)

Current assets at the end of the first quarter of FY2026 were ¥5,240,105 thousand, a decrease of ¥142,524 thousand from the previous fiscal year-end. This was mainly due to a decrease of ¥302,530 thousand in Cash and deposits resulting from the payment of Income taxes and the acquisition of Investment securities, despite an increase of ¥197,027 thousand in Accounts receivable - trade due to steady orders for the Company's core Sonar services.

Non-current assets totaled ¥2,145,573 thousand, an increase of ¥197,788 thousand from the previous fiscal year-end. This was mainly due to an increase of ¥197,880 thousand in Investment securities.

As a result, Total assets amounted to ¥7,385,678 thousand, an increase of ¥55,263 thousand from the previous fiscal year-end.

(Liabilities)

Current liabilities at the end of the first quarter of FY2026 amounted to ¥2,369,628 thousand, a decrease of ¥273,010 thousand from the previous fiscal year-end. This was mainly due to a decrease of ¥167,889 thousand in Income taxes payable resulting from the payment of Income taxes.

Non-current liabilities amounted to ¥401,030 thousand, a decrease of ¥8,358 thousand from the previous fiscal year-end. This was mainly due to a decrease of ¥10,000 thousand in Bonds payable as a result of scheduled redemptions.

As a result, Total liabilities amounted to ¥2,770,659 thousand, a decrease of ¥281,369 thousand from the previous fiscal year-end.

(Net assets)

Total net assets at the end of the first quarter of FY2026 amounted to ¥4,615,019 thousand, an increase of ¥336,632 thousand from the previous fiscal year-end. This was mainly due to an increase of ¥339,273 thousand in Retained earnings resulting from the recognition of Profit for the quarter.

(3) Explanation of Forward-looking Information, Such as Earnings Forecasts

There has been no change to the financial forecasts for the fiscal year ending December 31, 2026 from those announced on February 13, 2026 for the first half and the full year.

Quarterly balance sheet

(Thousands of yen)

	As of December 31, 2025	As of March 31, 2026
Assets		
Current assets		
Cash and deposits	4,604,690	4,302,160
Accounts receivable – trade	417,932	614,960
Work in process	11,971	11,152
Supplies	5,499	7,188
Prepaid expenses	341,089	302,382
Other	1,446	2,261
Total current assets	5,382,630	5,240,105
Non-current assets		
Property, plant and equipment		
Buildings	443,094	443,094
Vehicles	9,583	9,583
Tools, furniture and fixtures	280,982	296,599
Construction in progress	9,790	9,790
Accumulated depreciation	(473,658)	(510,953)
Total property, plant and equipment	269,792	248,114
Intangible assets		
Patent right	-	21,770
Software	313,022	321,037
Software in progress	23,232	22,716
Total intangible assets	336,255	365,524
Investments and other assets		
Investment securities	-	197,880
Long-term prepaid expenses	13,441	12,482
Long-term time deposits	400,000	400,000
Leasehold and guarantee deposits	659,461	660,660
Deferred tax assets	159,633	151,711
Other	109,200	109,200
Total investments and other assets	1,341,736	1,531,933
Total non-current assets	1,947,784	2,145,573
Total assets	7,330,415	7,385,678

	As of December 31, 2025	As of March 31, 2026
Liabilities		
Current liabilities		
Accounts payable - trade	285,296	274,571
Short-term borrowings	145,000	145,000
Current portion of bonds payable	20,000	20,000
Current portion of long-term borrowings	111,701	90,036
Accounts payable - other	148,328	154,504
Accrued expenses	218,487	179,923
Income taxes payable	348,809	180,920
Unearned revenue	1,224,807	1,194,343
Other	140,207	130,328
Total current liabilities	2,642,639	2,369,628
Non-current liabilities		
Bonds payable	70,000	60,000
Provision for loss on head office relocation	79,101	79,101
Asset retirement obligations	260,287	261,929
Total non-current liabilities	409,389	401,030
Total liabilities	3,052,028	2,770,659
Net assets		
Shareholders' equity		
Share capital	100,000	100,000
Capital surplus	1,402,923	1,402,923
Retained earnings	2,911,232	3,250,506
Treasury shares	(135,769)	(135,769)
Total shareholders' equity	4,278,386	4,617,660
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	-	(2,640)
Total valuation and translation adjustments	-	(2,640)
Total net assets	4,278,386	4,615,019
Total liabilities and net assets	7,330,415	7,385,678

Quarterly statement of income

(Thousands of yen)

	Three months ended March 31, 2026
Net sales	2,092,743
Cost of sales	756,199
Gross profit	1,336,544
Selling, general and administrative expenses	816,397
Operating profit	520,146
Non-operating income	
Interest income	5,417
Interest on securities	128
Foreign exchange gains	1
Compensation income	5,000
Other	833
Total non-operating income	11,380
Non-operating expenses	
Interest expenses	1,031
Other	99
Total non-operating expenses	1,131
Ordinary profit	530,395
Profit before income taxes	530,395
Income taxes - current	181,750
Income taxes - deferred	9,371
Total income taxes	191,121
Profit	339,273

(3) Notes to Quarterly Financial Statements

(Notes on Segment Information, etc.)

As the Company operates in a single segment, namely the database marketing business, segment information is not presented.

(Notes on Significant Changes in Shareholders' Equity)

Not applicable.

(Notes on the Going Concern Assumption)

Not applicable.

(Notes to the Quarterly Statement of Cash Flows)

The quarterly statement of cash flows for the three months ended March 31, 2026 has not been prepared.

Depreciation and amortization, including amortization of intangible assets, for the three months ended March 31, 2026 were as follows:

	Three months ended March 31, 2026 (From January 1, 2026 to March 31, 2026)
Depreciation and amortization	¥67,486 thousand

(Notes on Significant Subsequent Events)

Not applicable